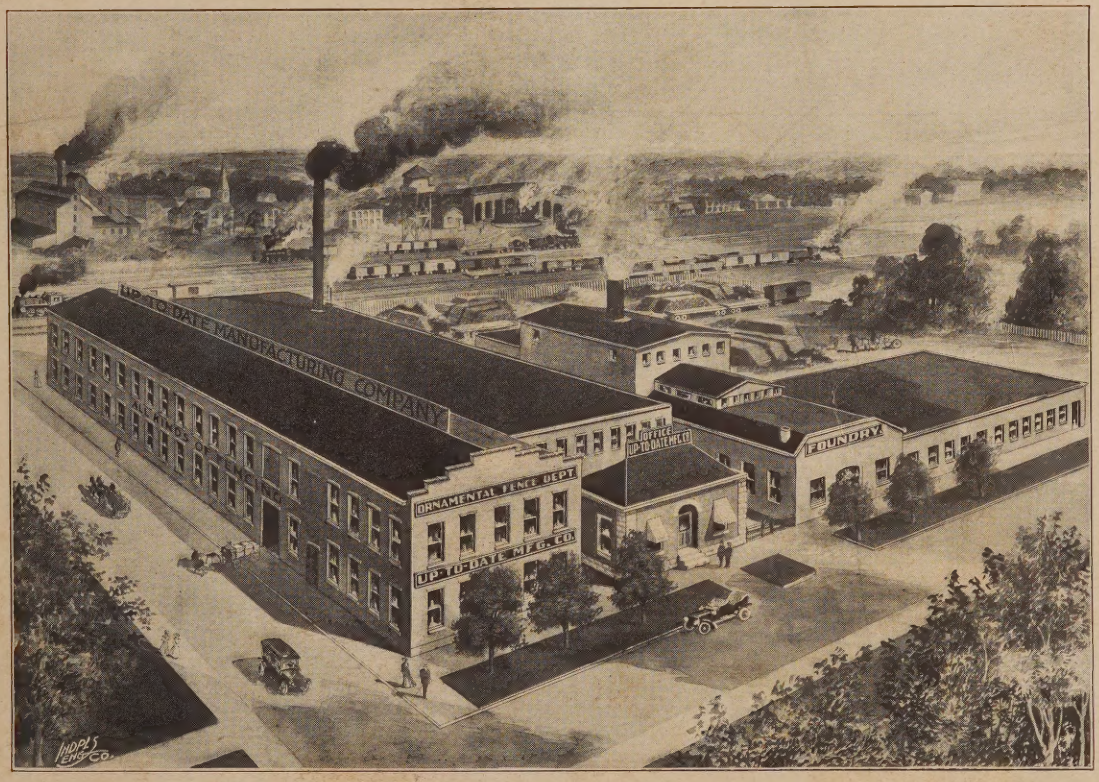
UP-TO-DATE MFG. Co.



TERRE HAUTE, IND.

[1908]

J. H. SROFE, Prest. and Gen. Mgr.

H. E. BINDLEY, Sec. and Treas.

Introductory

We have been in the fence business nineteen years.
We make more ornamental fence than anyone we know of.
We sell direct to the consumer at manufacturers' price and have no agents.
We believe we are the only manufacturers of fence that sell exclusively that way.
We list everything in our catalog at Net Price.
We guarantee everything we sell to give satisfaction.
We will refund your money if you are not satisfied.
We want your business, large or small.
We know our price is as low as our class of goods can be produced.
If you will give us a trial order you will always be our customer.

Yours truly,

J. H. SROFE.
H. E. BINDLEY.

Catalog No. 10

Terms and Guarantee

Terms Cash

In ordering goods you can send in the full amount with the order and we will ship the goods direct to you, or you can send in 30 per cent. of the amount and we will ship the goods to ourselves and send the bill of lading with sight draft attached to any bank you may name for the balance.

Or if you do not want to send any money with order, go to your banker and have him write out a statement that you are perfectly reliable and responsible, and send the statement to us with your order and we will ship the goods without any advance payment. Do not just send bank reference, as it takes time and expense to write them.

All we want is to be safe. We ship goods all over the world and to strangers, consequently we have to have protection to keep from being imposed on. We furnish statement from our bankers as to our reliability, and it is only fair that our customers should comply with our rules; and no goods will be shipped any other way.

Now, if you are not satisfied with the statement given below, our guarantee, we refer you to any Commercial Agency, or to the Postmaster, Adams, United States or American Express Agents, any of the County or City Officials, any of the R. R. Agents, or any Bank or Trust Company in Terre Haute.

Guarantee

We guarantee everything we sell to be just as represented in our Catalog and letters, and also to give you perfect satisfaction, you to be the judge yourself, and if you are not satisfied with the goods, you can ship them back to us and we will refund you your money.

There is no string tied to this guarantee, but it means just what it says.

UP-TO-DATE MFG. CO.
Per J. H. Srofe, Pres.

We, the undersigned, know the members of the Up-To-Date Mfg. Co., and they are perfectly reliable and responsible, and we are confident they will make good any guarantee they make on the goods they manufacture.

McKEEN NATIONAL BANK,
By Frank McKeen, Vice-Pres.
JOHN T. BEASLEY,
Pres. U. S. Trust Co.

How to Figure on Fencing

To tell what any amount of fence will cost, measure your ground, including all gates, then multiply the number of feet by the price per foot, given under the fence you have selected, then add to the amount $2.50 for each walk gate and $6.00 for each drive gate.

For example, take 100 feet of No. 1, 31 inches:

100 feet No. 1, 31 inches high complete, 38 cents per foot	$38.00
One walk gate	2.50
Total.	$40.50

If two walk gates are wanted the cost will be $43.00
If one walk gate and one drive gate is wanted, $46.50
If two walk gates and one drive gate is wanted, $49.00

Take Style 84 for example, 31 inches high: 100 feet of complete fence, 30 cents per foot, no gates, $30.00.

If there is one walk gate in the 100 feet, cost would be $32.50
If there is two walk gates in the 100 feet, cost would be $35.00
If there is one walk gate and one drive gate, cost would be $38.50

Steel fencing is figured the same way, only you add the price given in catalog for gate and a corner post.

If fabrics for wood posts are wanted, then figure the actual number of feet wanted, counting out the space for gates, and if gates are wanted figure them at prices given on Page 36.

Why We Figure Gates Extra

Some do not understand why we figure our gates extra, and also measure them in with the fence.

The reason we do this is to enable us to quote a net price in our catalog and charge everybody the same price for fencing. All of our fencing is listed low, and anybody knows that 100 feet of fence with only one gate does not cost as much to make as 100 feet with two or more gates, therefore, by charging extra for gates, the party who only wants one gate only has to pay for what he gets. The reason we measure them in as fence also is, that the $2.50 and $6.00 extra we charge does not cover the actual cost of the gates, and whenever there is a gate we have to use two gate posts, which are expensive, and by measuring the gate in as fence it helps to pay this cost.

Take an 8-foot double gate for instance: to measure this in as fence, Style No. 1, 31 inches high, 38 cents per foot, it will make a cost of $3.04. For this gate we have to use two gate posts, that are worth $3.25 each, or $6.50 for the two posts. So you see the extra cost for gate and posts only makes $10.04; when, if you would buy the gate alone and posts without fence, they would cost: gate, $7.35; posts, $6.50; or a total of $13.85.

Our fifteen years' experience has taught us several things, and the above is the most important. In making our prices we have done it by figuring from thousands of different jobs of fence and know we have the prices and extras equalized all right. So, the man who wants more gates than another will have to pay the cost to produce them, and if you will give the matter some thought, you will see that we have the fairest way to treat everybody alike that we could adopt.

Lawn Fencing

We manufacture over fifty designs of lawn fencing, several of which are shown in this catalog; our wrought iron fence, our combination fence, with our truss posts and wire fabric. Our angle steel posts and fabric are all first-class in every respect. They are all made neat and strong, and are guaranteed to give satisfaction.

Gates

Our gates are made of 1½x½-inch channel steel, having a piece of our fabric at the bottom and ornamental truss and scroll work at the top, and they are braced in such a manner that they cannot possibly sag down and get out of order. They have a spring latch and will open either way. We make them any size. See Page 36 for prices and cuts showing single and double drive gates.

Our All-Steel Fence Cheaper than Wood

In making this assertion we do not wish to convey the idea that you can put up your fence for a less price than a common wood picket fence can be built, but mean that you can build our all-steel fence for less money than you can put up a first-class wood picket fence and finish it up in good shape. If you do not believe this is true, get some good carpenter whom you can trust to do good work and have him figure the cost of a good wood fence, say 2-inch square pickets, two good rails, 12-inch base board, a weather strip, posts six feet apart, all painted with two good coats of good paint, and after getting his price send us a diagram of your fence and let us make you a price and see if our fence is not the cheapest, to say nothing about our fence lasting longer than three wood fences and being much nicer.

If you want a real low-price fence, use wood posts and our fabric. This will make you a cheaper fence than to use the most common pickets, and will be more ornamental, and the fabric will last a lifetime, and when a post gives out you can put in another. We do not furnish wood posts; you can buy them as cheap as we can and save freight.

Putting Up Our Fence

We send full directions for putting up our fence; any ordinary workman can put it up. We build the fence according to the diagram sent us with order. All the fabric is made the right length, and the railing cut out to fit, so there is nothing to do but set the fence up after receiving it.

Distance Posts Should Be Set Apart

This depends somewhat on the kind of ground they are set in and the location. But in no case where the fence is in a public place should the posts be over 7 feet apart, and in many places they should be 6 or 6½ feet. In such places as cemetery lots or other public places where stock cannot get at it, posts can be set 8 and sometimes 10 feet and still have a good fence; but there is no question but what the closer the posts the better the fence, for the posts are the foundation, and the stronger the foundation the stronger the fence. *We never set posts over 7 feet apart.*

Putting Fence on Uneven Ground

The way our line rail passes through our posts, enables us to erect our fence on any kind of ground, and it is a great advantage where it is necessary to use a fence on a side hill.

The Way Our Fabric is Put on Truss Steel Posts

One end of our fabric is fastened to the end or gate post with a nice, neat angle with a hole in one end, and the other end of the fabric is fastened with a ratchet to tighten up the fence. The fabric passes through the center of line post and is clamped firmly. This gives our fence a panel finish and finished appearance that no other fence has, and brings the line rail directly over the fabric. There is no wrong side to our fence when used with our truss posts; both sides are alike. See Page 7, how the line rail and fabric passes through the post. The fabric is put up the same way on the angle post, only it does not pass through the line post, but is fastened on the side of it with a wire staple.

Line Rail

Our line rail is a continuous rail from one end of the section in the fence to the other, passing through the tops of the line posts, and is securely clamped in place by a bolt. The end of the rail is fastened to the end and gate posts by a round clamp, which is very neat. Our regular size is 1⅛ inches, which is large enough for any fence. We use nothing but the best grade of new steel tubing for this rail.

Our line rails for angle posts are made of 1¼ galvanized angle steel, and are fastened on the top of the line posts, and are continuous rails the full length of the section of the fence.

General Information

On account of painting, it always takes four to six days to get any job of complete fence out. Be sure and always state height and give number of gates when ordering or asking for estimate on fence. All of our fabric is made of the very best *galvanized wire* we can buy. Any of our different kinds of fabric can be used on our truss posts, if desired.

We never set posts over seven feet apart.

We sell any of our different kinds of fabric to put on wood posts.

We would not advise the use of rail or baseboard in using our fabric on wood posts, unless you want to use a rail as a brace for the posts.

There is ample provision in all our fabric for expansion and contraction.

Any of our fabric can be erected on any kind of ground. It makes no difference whether the ground is level or not.

We sell to the consumer only, and only have one price and do not pay any commission to anyone.

If you want price on window guards or any kind of office railing or ornamental iron work not shown in our catalog, send us measurements, giving size of mesh and wire wanted and we will quote you net cash price.

The price of window guards depends on size of wire and mesh; price ranges from 8 to 25 cents per square foot.

We always send full instructions with every job of fence for erecting and any ordinary workman can put it up.

All lawn fence is made to order and we carry no stock, every job is made to diagram furnished us by our customers.

Do not hesitate to write us about anything you do not understand; we will be glad to give you any information in regard to our goods.

All our prices in Catalog are F. O. B. cars Terre Haute. But if you want price on anything delivered, we will make it for you. We always get the best freight possible for our customers, and keep a tracer after their goods until they receive them.

Always order as far in advance of when you need your goods as possible, especially in the months of March, April, May and June.

We always acknowledge receipt of orders the day received, stating amount of fence and amount of money enclosed; if it should happen to not be right, please notify us at once.

Mistakes may happen, you know, and we are always willing to correct them any time. Remember we guarantee perfect satisfaction, you to be the judge.

The posts, rails and gate frames are all painted black in our fencing; the ornaments are white enameled, the fabric being well galvanized does not need painting.

See terms and guarantee on Page 2.

Description of Posts

See cuts on next two pages

Truss End Gate and Corner Posts

The outside rim of these posts are made of 1½x⅜-inch steel, bent around a solid inside core of cast iron, and all riveted together with heavy rivets. The inside cores of the posts are 3 inches wide and 5-16 inches thick, re-enforced by heavy ribs, forming a truss work between the round cross supports which the rivets pass through. This makes it the strongest fence post used for ornamental fence.

See cut of post on next page.

The top part of the post is fastened to the heavy cast anchor with two ⅜ machine bolts. The anchor is very heavy, made in stirrup shape, so the frost cannot raise it out of the ground, or get it out of line. These posts weigh from 24 to 46 pounds, according to the height of fence, and set in the ground 28 inches. There is no question but what this is the strongest and will last longer than any post used in ornamental fencing. At the top of the ground where a post always gives way first, and where the most strain comes on a post, our truss post has about 2½x4 inches solid metal; no other post has one-eighth of this amount.

Truss Line Posts

The top of our line posts is made of 1½x5-16 steel, and bolted to heavy stirrup-shaped cast iron anchors, with ⅜ machine bolts, which set in the ground two feet; the posts weigh from 22 to 30 pounds, according to the height of the fence. The fabric and line rail passes through the center of these posts and is clamped there solid with 5-16 machine bolts. This not only makes this the strongest line post made, but holds the fabric so it cannot possibly get off, and brings the fabric under center of line rail—thus giving the fence a panel finish and finished appearance on both sides.

Galvanized Angle Steel End, Gate and Corner Posts

Made of 2-inch galvanized angle steel with square cast anchors on the bottom and heavy cross breast plates near the top of the ground, which makes the post very rigid and keeps it in line. The anchor on the bottom keeps the post from being raised by the frost.

We do not claim this post will last as long or look as ornamental as our truss posts, but we do claim it will last longer than any post made of gas pipe, because it has more metal in it and is heavy galvanized, and no post ever made to drive will stay in its place as well as a set post with proper anchors.

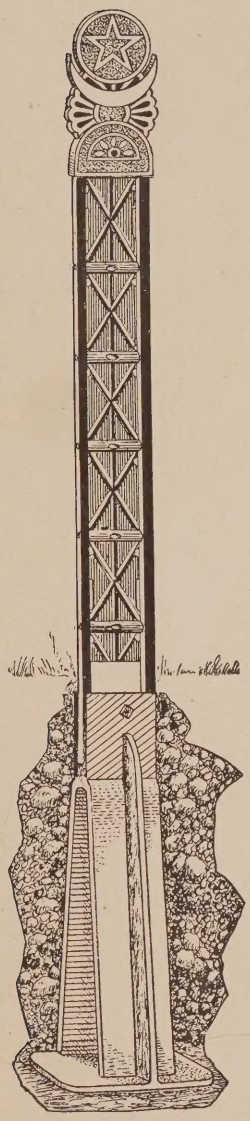
Galvanized Angle Line Posts

Made of 1½ galvanized steel with same cast anchors on bottom as end post, but only one breastplate near top of ground running same as fence. This gives the post a large surface to support the fence sideways, the top rail supporting it lengthwise of the fence.

Cast-Iron Posts for All-Steel Fence

Made of new cast iron, 4 inches square and cored out to about ½-inch thick; have heavy cast iron anchor. See cuts of posts in Nos. 115, 116, 135, 136, 137, 138 and 139 fence. Also next page.

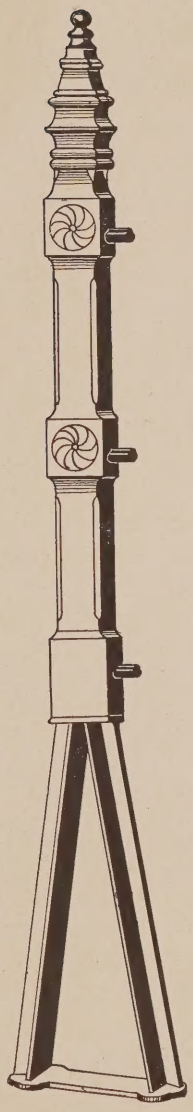
See cuts of truss and angle steel and line post for iron fence on page 8, and notice how the fabric passes through the truss line posts.



TRUSS END POST

Price $3.25

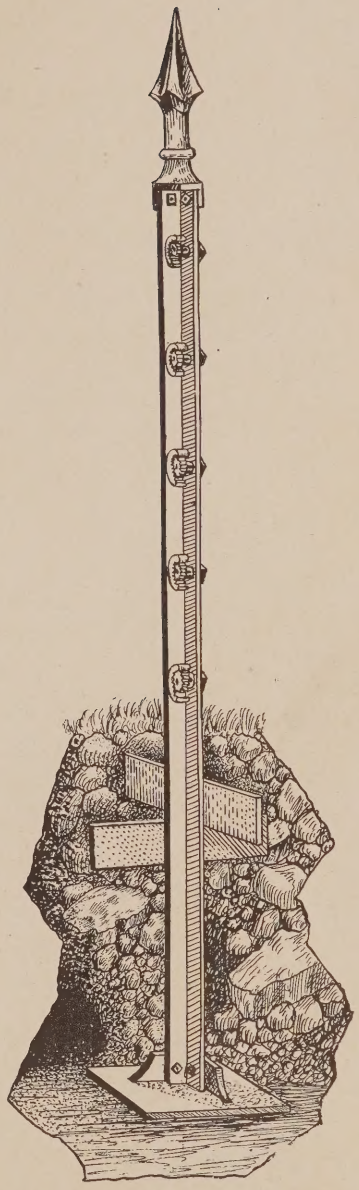
The above cut shows our famous truss end, gate and corner post used in Style Nos. 1, 2 and 7 fence.



CAST IRON END POST

Price $4.00

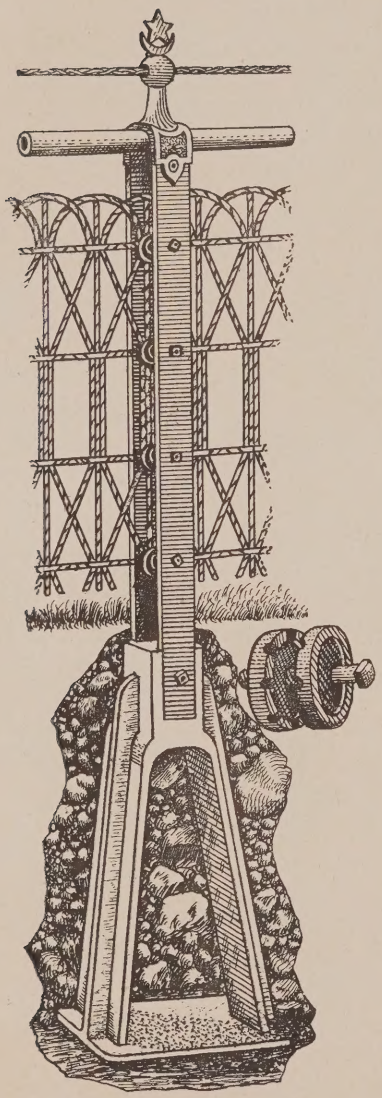
The above cut shows our square cast iron end, gate and corner posts used in our all steel fencing.



ANGLE STEEL END POST

Price $2.00. Heavy Galvanized

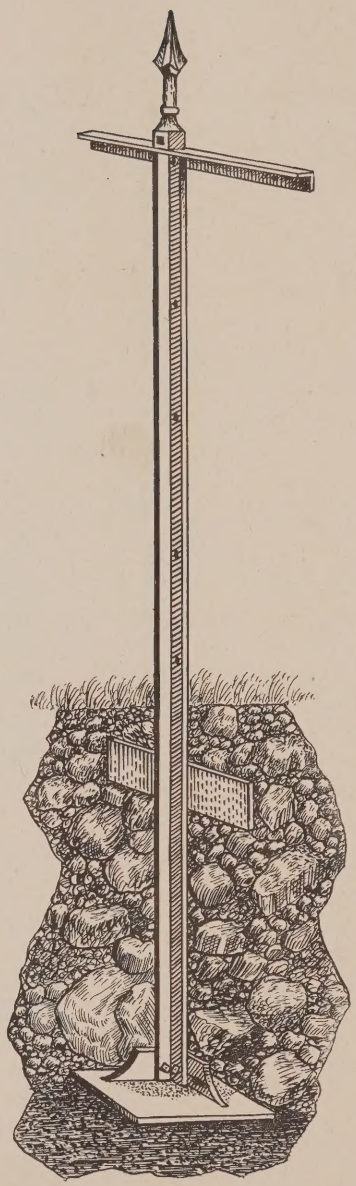
The above cut shows our galvanized angle steel end, gate and corner posts for Style Nos. 83 to 88.



TRUSS LINE POST

Price $1.75

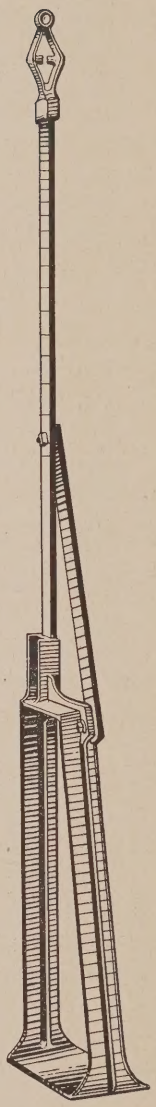
The above cut shows our truss line post for style Nos. 1, 2 and 7. See the way the fabric and line rail passes through the post.



ANGLE STEEL LINE POST

Price $1.10, Heavy Galvanized

The above cut shows our galvanized angle line post for style fence Nos. 83 to 88.



ADJUSTABLE STEEL POST

The above cut shows our adjustable steel post with cast iron anchors used in our steel fencing.

Selling Direct to the Consumer

Selling everything direct to the consumer for the last several years has established in our minds beyond the question of a doubt that selling direct to the user is the only way to sell goods. Every year we save our customers twenty-five to thirty-five thousand dollars. We get the same price for them as we would if we sold to the dealer, consequently we make as much money as we would if we sold to agents, and the buyer saves the middleman's profit.

If we sold to the dealer, we would have to have men travel and see them; all this expense would have to be added to the goods. We would have to advertise to create the demand for our goods the same as we do now, consequently we would not save anything that way. If we sold to the dealer we would have to grant him 30, 60 or 90 days' time, and we would have to be very careful if we did not lose some accounts.

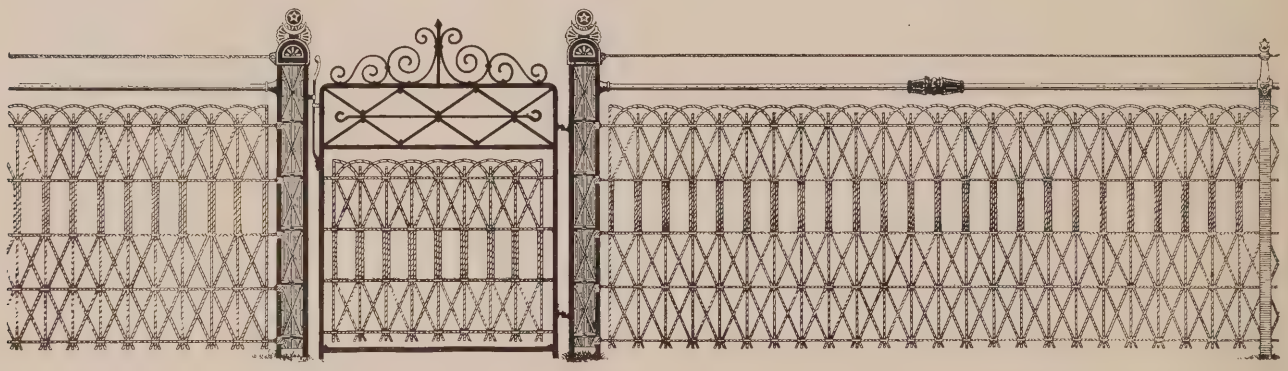
All this to be counted in the expense of manufacture, consequently we would have to sell the goods at a higher price than we do to the consumer to make the same profit. Now why should we not sell our goods direct to you at the same price we would to a dealer? You pay us cash with the order, or have your bank write us you will pay cash as soon as goods are received and found as represented. This makes a cash business; we are enabled to pay spot cash for everything we buy, and of course can buy cheaper than if we bought on time.

We have no bad accounts to figure on. You get your goods direct at the same price as anyone else could buy them. If there should be any mistake buying direct from us, you know just who to look to for correction, and if you are the least bit dissatisfied, we will know it and have a chance to straighten matters up and make you a satisfied customer; and bear in mind, we will consider you are doing us an injustice if you buy from us and are not perfectly satisfied, if you do not let us know so we can satisfy you. We cannot afford to have a dissatisfied customer, and all we ask is to have a chance to correct any mistakes that may occur.

Selling direct to the user is the most satisfactory way business can be done, and the buyers all over the country are realizing this more all the time; not only the small buyers, but also the large ones. We sell some of the largest jobs of cemetery, park, church and court house fences. We sell to railroads and large corporations of all kinds and in all parts of the world. This goes to show that buyers of all kinds of goods are looking more and more direct to the manufacture to supply their wants, and we believe we are the only Fence Manufacturers in the United States who sell exclusively to the consumer.

Actual Photograph showing Property Fenced with our Style No. 1.

The cut below shows Style No. 1 complete, 43 inches high.



Price per lineal foot of Style No. 1.

Including all posts, fabric line rail and braided wire.

	Price	Wt. per ft.
25 inches high	36 cents	6¼ lbs.
31 " "	38 "	7 "
37 " "	41 "	8 "
43 " "	45 "	9 "
49 " "	50 "	10 "
55 " "	56 "	11½ "

Walk gates are **$2.50** extra.

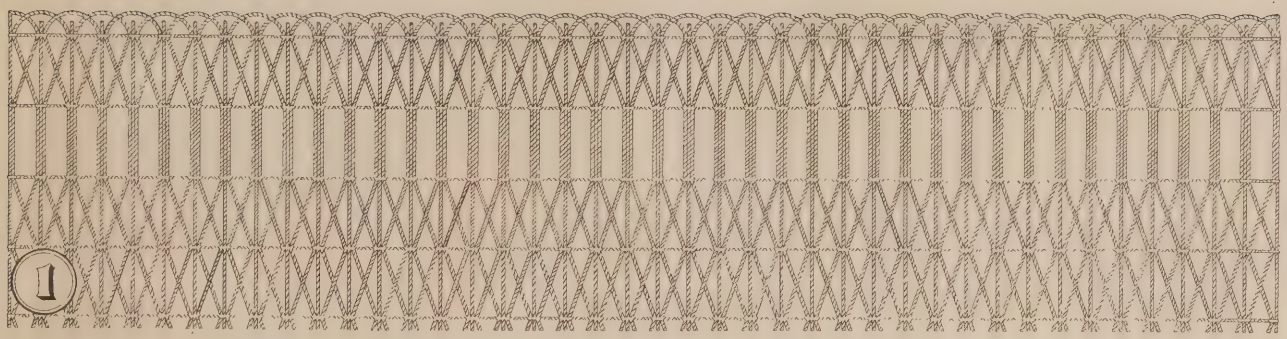
Drive gates **$6.00** extra, also measured in as fence.

See page 3, how to figure on fence.

Terms and guarantee on page 2.

The posts used in No. 1 are our famous truss posts; the fabric passes through the center of line posts and is clamped solid, giving the fence a panel finish and finished appearance on both sides. The line rail is new steel tubing. Braided wire, 4 strands of No. 13 braided together. Gates made of channel steel with truss and scroll top as shown in cut. Fabric is made of the very best double galvanized wire. (See full description on next page.) Fittings and ornaments made of the very best malleable iron and white enameled; posts, line rails and gate frames black enameled. Fabric, being galvanized, does not need painting. *The height given on complete fence is from the bottom of the fabric to the top of the braided wire.*

The cut below shows our Style No. 1 Fabric, 36 inches high.



Price per lineal foot No. 1 fabric.

		Price		Wt. per ft.
18 inches high	....	8 cents	....	1½ lbs.
24 " "	....	10 "	....	2 "
30 " "	....	12 "	....	2½ "
36 " "	....	14 "	....	3 "
42 " "	....	16 "	....	3½ "
48 " "	....	18 "	....	4 "

Above price is for fabric only.

See page 36 for price of gates.

STYLE No. 1—Is one of the most ornamental and strongest fabrics made. The pickets are made by twisting two No. 11 wires together, which makes the pickets about ¼-inch in diameter. The line or tension wire is two No. 12 wires twisted together between the pickets with right and left twist, which provides for expansion and contraction. All the wires in this and our other fabric is double galvanized, made to our special order; in fact, it is the best steel wire we can buy. Notice the construction of this fence; see the double lock top and the beautiful appearance of the fence. We guarantee the fence to look just as nice and uniform on the posts as it does on this paper. *Any of our fabric can be used on wood posts.*

ROSSVILLE, ILL., March 14, 1907.

UP-TO-DATE MFG. CO.,
Terre Haute, Ind.

DEAR SIRS: Fence fabric and gate was received this morning and am surprised that it is so much better than I expected and that you have done more than you agreed to do, putting six line posts instead of five. I had ordered fabric of another firm, and paid them nearly FIVE DOLLARS MORE than your bill for same number of feet because they advertised that all their fence was made from No. 11 including line wires, but when it came ALL MUST HAVE BEEN No. 13 AS IT ONLY WEIGHED 400 LBS. AND YOURS WEIGHED ABOUT 650 LBS.

So I returned their fence and ordered from you. You shall have all my orders and will recommend it to all my friends.

Yours with high regard,
T. L. STIPP.

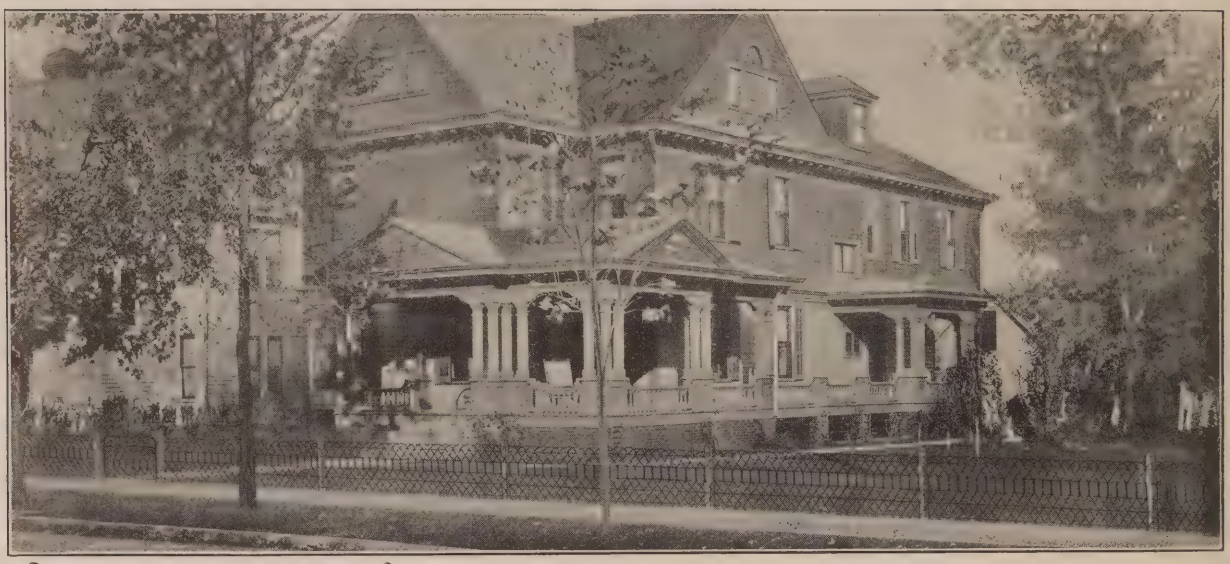
GALLIPOLIS, OHIO, April 30, 1907.

UP-TO-DATE MFG. CO.,
Terre Haute, Ind.

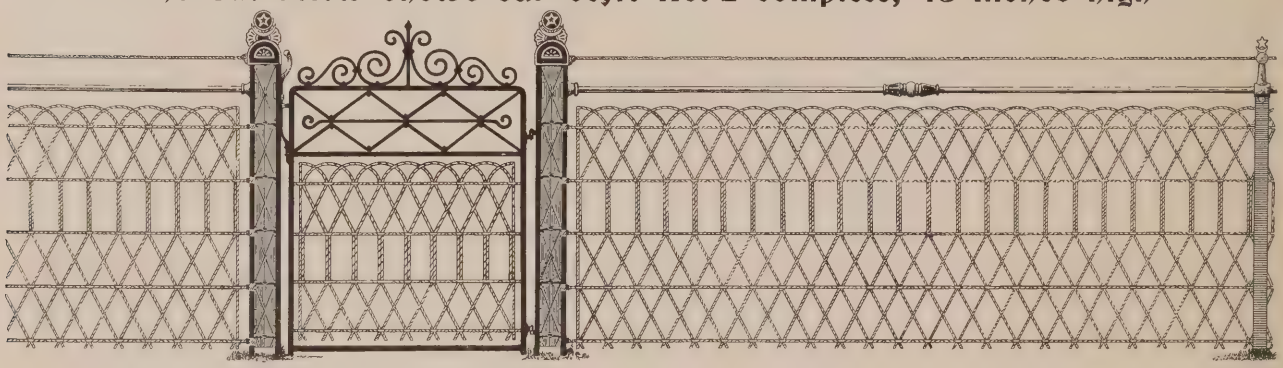
DEAR SIRS: Your lawn fence came to hand yesterday, April 29, and will say that I am more than pleased with it and will help you to sell more if I can.

Yours truly,
CHAS. F. PHILLIPS.

Actual Photograph showing Property Fenced with our Style No. 2



The Cut below shows our Style No. 2 complete, 43 Inches high



Price per lineal foot of Style No. 2, including all posts, fabric, line rail and braided wire.

	Price	Wt. per ft.
25 inches high	**35** cents	6 lbs.
31 " "	**37** "	6¾ "
37 " "	**40** "	7¾ "
43 " "	**44** "	8¾ "
49 " "	**48** "	9¾ "
55 " "	**54** "	11 "

Walk gates are **$2.50** and drive gates **$6.00** extra, also measured in as fence.

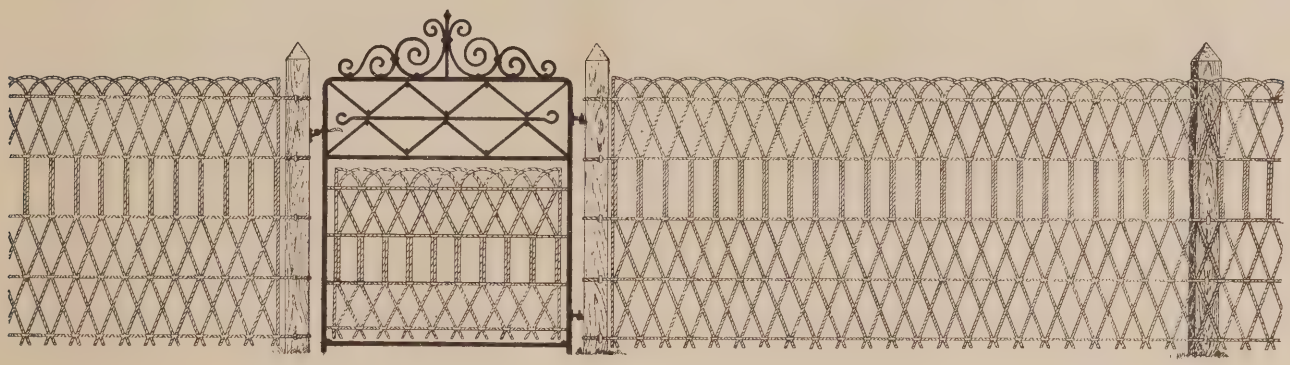
See Page 3 how to figure on fence.
For terms and guarantee see Page 2.

Style No. 2—Complete fence is the same in every particular as Style No. 1, except in the fabric in which the straight upright picket is left out, making the mesh larger and the fence some cheaper. It is just as strong in every respect as No. 1 and will last just as long.

Note: In Styles Nos. 1, 2, 7 and 3, the 36 and 42-inch fabric has five line or tension wires; 48-inch has six line wires; 24 and 30-inch, four line wires; therefore 36 and 42-inch has two rows of diamonds below the square mesh; the 48-inch, three rows of diamonds, and 24 and 30-inch only one row of diamond meshes below the square mesh. 18-inch fabric has only three line wires and all the meshes are diamond shape—no square mesh in it.

Up-to-Date Mfg. Co., Fort Montgomery, N. Y., March 12, 1906.
Terre Haute, Ind.
Gentlemen: Wire and gate received today all satisfactory.
Yours respectfully,
(Mrs.) O. H. Cronk.

The Cut below shows our Style No. 2 Fabric on Wood Posts



Price per lineal foot Style No. 2 fabric.

	Price	Wt. per ft.
18 inches high	7 cents	1⅜ lbs.
24 " "	9 "	1½ "
30 " "	11 "	2¼ "
36 " "	13 "	2¾ "
42 " "	15 "	3¼ "
48 " "	17 "	3½ "

Above price is for fabric only, and does not include gates and posts.

See Page 36 for price of gates.

We do not furnish wood posts.

STYLE No. 2—Fabric in many respects is just as good and will answer the same purpose as No. 1 fabric. The only difference is the straight upright picket is left out, making the mesh some larger. By using any of our fabric on wood posts it makes a beautiful fence and cheaper than wood, and will last a life-time.

NOTE: We make any of our fabric in any size rolls up to 300 feet. But in ordering, it is best to give us the correct length of each section of fence and we will make each section the proper length, so you will not have to cut it when putting up. However, you can cut it without waste and can have it all shipped in one piece if desired.

UP-TO-DATE MFG. CO., COLUMBIA, S. C., Dec. 3, 1907.
Terre Haute, Ind.

DEAR SIRS: The fence has been put in place and is highly satisfactory. Everything came up all right. The two posts sent by express arrived in time.

The fence is the object of admiration for the community and we have many inquiries concerning it. We hope our prediction may prove true and that you may get many other orders through this one. Thanking you for your courtesies and satisfactory dealings.

Yours truly,
(REV.) W. H. GREEVER.

P. S.—The enclosed check for $129.57 is for the amount of bill in full.

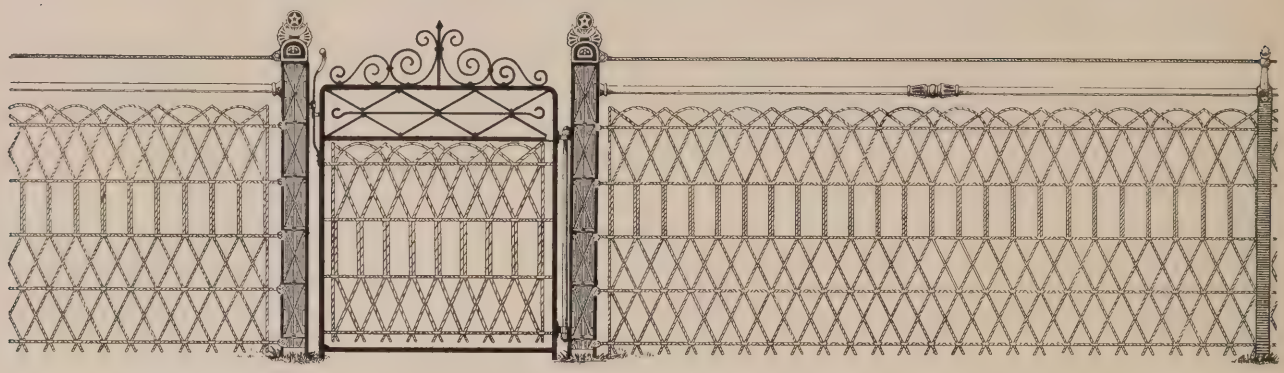
MONROVIA, MD., July 30, 1907.

UP-TO-DATE MFG. CO.,

GENTLEMEN: I am enclosing you herewith my order for two more of your farm gates. I am very much pleased with those you shipped me and I find that other people are pleased too. I believe that you will soon have a good trade for your farm gates in this neighborhood. There are many other makes of farm gates, but the apparent durability of your gates will entitle them to go up head. Please ship them as soon as you can.

Yours truly,
J. H. LAWSON.

The Cut below shows our Style No. 7 complete, 43 Inches high.



Price per lineal foot of Style No. 7, complete.

	Price	Wt. per ft.
25 inches high	35 cents	6 lbs.
31 " "	37 "	6¾ "
37 " "	40 "	7¾ "
43 " "	44 "	8¾ "
49 " "	48 "	9¾ "
55 " "	54 "	11 "

Walk gates are **$2.50** extra and drive gates **$6.00** extra, also measured in as fence.

See Page 3 how to figure fence.

STYLE No 7—Is made the same as Style No. 2. The only difference is in the top of the fabric which is a combination of circle and diamond lock top. This fabric is suitable for any purpose. The mesh is small enough to turn one-half grown chickens, and the fence is strong enough to turn the most vicious stock. We furnish this fabric for wood posts when desired. The price is the same as No. 2 fabric. See Page 13.

NOTE: Any of our fabric can be made in the all-diamond meshes if desired, instead of the square mesh in center.

For terms and guarantee see Page 2.

CARRIZOZO, NEW MEXICO, August 24, 1907.

UP-TO-DATE MFG. CO.,

GENTLEMEN: The fence I ordered from you has been received. I have had same erected on my lot. I found it exactly as represented by you, and am pleased with it and thank you for your prompt shipment. (Order No. 7168).

Yours truly,
S. F. MILLER.

ZANESVILLE, OHIO, July 14, 1907.

UP-TO-DATE MFG. CO.,

GENTLEMEN: The fence came in over the Wheeling & Lake Erie Road, Saturday, all right. The Lawn Fence is admired by every one. I live on a very public road. I hear people passing say, what a pretty fence. Please send me order blanks, and oblige.

W. M. MCCASHLAND.

READING, MASS., Aug. 30, 1907.

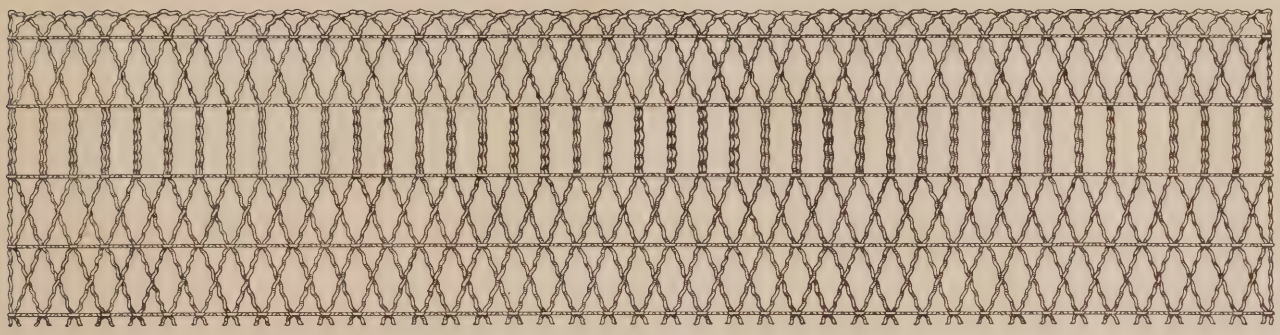
UP-TO-DATE MFG. CO.,

Terre Haute, Ind.

GENTLEMEN: I am greatly delighted with your fence. I think it is the best I ever saw. I shall keep the stretcher. You sent me a generous measurement of the goods, for which I thank you.

Sincerely,
ALMOND BARRELLE.

The Cut below shows our Style No. 3 Crimped Wire Fabric, 36 Inches high



Price per lineal foot of Style No. 3 fabric.

	Price	Wt. per ft.
24 inches high	6 cents	1¾ lbs.
30 " "	8 "	2 "
36 " "	11 "	2¼ "
42 " "	13 "	2½ "
48 " "	15 "	2¾ "

For price of gates when fabric alone is ordered, see Page **36.**

For terms and guarantee see Page 2.

STYLE No. 3—Is made of No. 9 crimped wire pickets, line wire two No. 12 wires twisted together between the pickets with right and left twist, which provides for contraction and expansion. All the wire used in this fabric is double galvanized. This fence is the same in every respect as our No. 2 fabric, except we use crimped wire for pickets in No. 3 and twisted wire in No. 2.

NOTE: We can make this fence without the square mesh and make them all diamond shape if desired *at same price.*

The mesh in this fence is small enough to turn a half-grown chicken.

HARRISBURG, PA., May 14, 1907.

UP-TO-DATE MFG. CO.,

DEAR SIRS: Gentlemen, I received your fence in good order and put it up a few days ago in one of the most public places in this city, and it is attracting a great deal of attention and is universally admired. I will say that it is all anyone could wish in a fence and the easiest put up I ever saw. Several of my friends talk of having one, as it's a new style of fence about here.

Respectfully,
W. H. H. PETTIT,

WESTON, W. VA., April 23, 1907.

UP-TO-DATE MFG. CO.,

DEAR SIRS: Received the fence on the 19th and find it to be exactly as represented.

Yours respectfully,
B. F. MOORE.

CASTELLA, CAL., March 14, 1907.

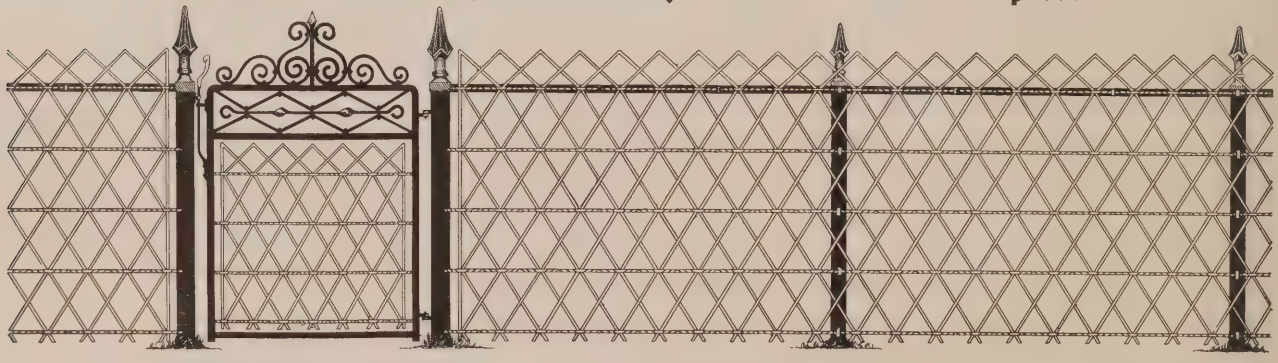
UP-TO-DATE MFG. CO.,
Terre Haute, Ind.

GENTLEMEN: My fence arrived on the 12th ult. all right. The fence is a little heavier than I expected, but I like it fine. Will do all I can to help you sell more fencing here. Wishing you success, I remain,

Respectfully,
J. J. JONES.

Actual Photograph showing Property Fenced with our Style No. 83

The Cut below shows our Style No. 83 Fence complete



Price per lineal foot of Style No. 83.

Including all posts, fabric and line rail

		Price	Wt. per ft.
24 inches high		**28** cents	4¾ lbs.
30 "	"	**30** "	5¾ "
36 "	"	**33** "	6¾ "
42 "	"	**36** "	7½ "
48 "	"	**41** "	8½ "

Walk gates **$2.50** extra, drive gates **$6.00** extra, also measured in fence.

STYLE No. 83—Has the regular galvanized angle steel posts and line rail; gates same as all our other fencing; the fabric is our regular No. 9 pickets made of No. 9 wire; pickets made of No. 8 wire cost 1½ cents per lineal foot more than price given on this page. This fence is used quite extensively for division fence for lawns, and makes a nice, neat front fence for a low-priced fence. For price of fabric for wood posts, see next page.

All of our wire is steel and double galvanized.

All the posts and line rail in 83 is heavy galvanized.

SMITHSBURG, MD., May 29, 1906.

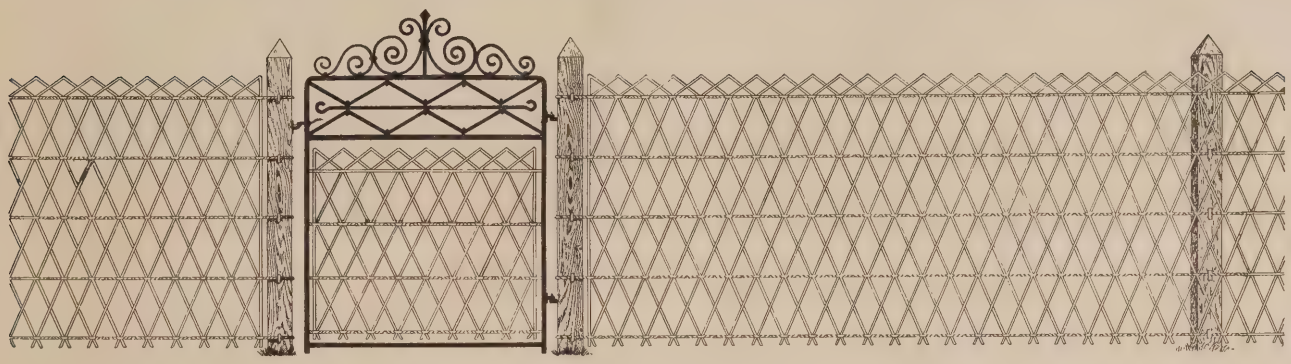
UP-TO-DATE MFG. CO.,

DEAR SIRS: Received the fence this morning, and in good condition. Also pleased with it.

Yours respectfully,

H. CLAY BAKER.

The Cut below shows our Style No. 9 Fence on Wood Posts



Price per lineal foot of Style No. 9.

Pickets No. 9 Wire.

	Price	Wt. per ft.
18 inches high....	5 cents	....1¼ lbs.
24 " "	6 "	....1¾ "
30 " "	8 "	....2¼ "
36 " "	11 "	....2¾ "
42 " "	13 "	.... 3 "
48 " "	15 "	....3¼ "

No. 8 wire pickets 1½ cents more per foot.

The above price is for fabric only, and does not include posts or gates.

For price of gates see Page **36.**

In ordering always state size of wire wanted in pickets.

STYLE No. 9—Is a plain but strong, substantial fence; the pickets are made of either No. 9 or No. 8 wire, as desired. The line or tension wire is No. 12 twisted together between the pickets with right and left twist, same as all our fencing. Mesh is small enough to turn a half-grown chicken.

This is the same fabric as used on Styles Nos. 83 and 84 complete fence. It is also used quite extensively on wood posts for partition fence. Makes a nice, neat front fence; is low in price and very durable. *Put up in any size rolls up to 300 feet. Made of the very best steel double galvanized wire.*

All our fencing is guaranteed to give satisfaction or money refunded—you to be the judge.

Nothing but the very best galvanized wire is used.

UP-TO-DATE MFG. CO., SHEPHERDSTOWN, W. VA., May 23, 1907.

GENTLEMEN: I have just finished erecting the fence and am very well pleased with it, and every other person who has seen it pronounces it the best and handsomest fence in this section. It is a beauty. It is a good advertisement for you. After getting the fence put up there were several of my neighbors and friends desiring the sample book, and I took great pleasure in loaning it to them. I think you will get other orders from this place. What will you charge me for two yard gates to correspond with this fence. Sizes of gates about 3 or 4 feet. Hoping to hear from you, I am,

Respectfully,
WM. ENTLER.

UP-TO-DATE MFG. CO., BLAKESBURG, IOWA, March 27, 1907.

DEAR SIRS: I received yours of the 21st, and in reply to the same I can say that I have the finest fence in Southeastern Iowa. There are a good many looking at it, and I think you will get more orders from this part of the country. Thanking you for your past favors.

Yours truly,
W. R. ARNOLD.

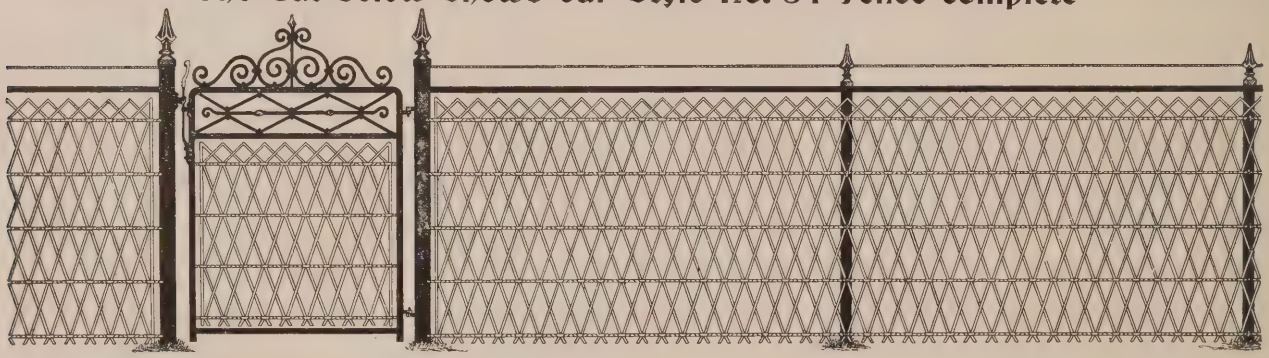
UP-TO-DATE MFG. CO., ITHACA, R. F. D. No. 5, N. Y., June 6, 1907.

GENTLEMEN: Received the fence today. Am well pleased.

Respectfully yours,
CHAS. HEDGLIN.

Actual Photograph showing Property Fenced with our Style No. 84

The Cut below shows our Style No. 84 Fence complete



Price per lineal foot of Style No. 84.

Including all posts, fabric, line rail and braided wire.

		Price		Wt. per ft.
25 inches	high	**28**	cents	4¾ lbs.
31 "	"	**31**	"	5¾ "
37 "	"	**33**	"	6¾ "
43 "	"	**36**	"	7½ "
49 "	"	**41**	"	8½ "

Walk gates **$2.50** extra, drive gates **$6.00** extra, also measured in as fence.

See Page 3 how to figure on fence.

All the posts and line rail in 84 is heavy galvanized.

STYLE No. 84—Has our regular galvanized angle steel post and line rail, gates and braided wire same as all our fencing; fabric is our regular Style No. 9, same as is used on Style No. 83. The difference between the two fences is in the top finish; the No. 84 fabric is 3 inches below the line rail and a braided wire above the rail, while in No. 83 (shown on Page 16), the fabric extends 3 inches above the rail and no braided wire is used. The price of the two fences is the same, and there is no difference in strength or lasting qualities. Choice is simply a matter of taste of buyer as to finish on top.

For price of above fabric for wood posts, see Style No. 9, Page 17.

UP-TO-DATE MFG. CO., HUBBELL, MICH., June 13, 1907.

DEAR SIRS: I have received the fence and I am very much pleased with it as it reached here in good condition, and I ask you to excuse me for writing so soon as the fence came the next day.

Yours truly,

JOSEPH LEWIS.

The Cut below shows our Style No. 14 Fabric on Wood Posts

Price per lineal foot of Style No. 14.

Pickets No. 9 Wire.

	Price	Wt. per ft.
18 inches high	8 cents	1½ lbs.
24 " "	10 "	2 "
30 " "	12 "	2½ "
36 " "	14 "	3 "
42 " "	16 "	3½ "
48 " "	18 "	4 "

Pickets made of No. 8 wire, **2** cents more per foot. The above price is for fabric alone, and does not include gate or posts.

For price of gates see Page **36.**

In ordering always state the size of wire wanted in pickets.

Any of our fabric can be used on wood posts if desired.

STYLE No. 14—Is the nicest, strongest and most durable wire picket fence ever made of straight wire pickets. The pickets in this fence are made of either No. 9 or No. 8 wire as desired; double galvanized. The line or tension wire is two No. 12 wires twisted together between the pickets with right and left twists to provide for contraction and expansion. Mesh is very small; will turn a chicken the size of a quail.

The new feature in this fence is the upright picket made of the same size wire as the other pickets. It is wrapped twice around the top of the other picket and then twisted down to the first line wire. The upright picket is about ⅜-inch in diameter at top, and this in connection with the lock top of the other pickets makes it the strongest top fence made, none excepted, and makes it impossible to get top out of shape.

Fabric is put up in any size rolls up to 300 feet.

ROUND HILL, VA., June 14, 1907.

UP-TO-DATE MFG. CO.,

Enclosed find check for $147.00 for fence received this week which is perfectly satisfactory in every particular except one rod missing, which I expect was lost in shipping, but I can make a substitute for that. Your fence is all you represent it to be. I am more than pleased with it. Should I have more to put up, you will certainly get my order (which I expect to but can not say how soon). Am now having it put up. All who see it are much pleased with it.

Most sincerely yours,
JOS. B. THOMAS.

FOREST HILL, MD., June 15, 1907.

UP-TO-DATE MFG. CO.,

The wire fencing came all right. We have it up now and are much pleased with it, and we shall take pleasure in recommending you to our friends.

Yours truly, ANNIE GRAFTON.

PLEASANT GAP, PA., June 17, 1907.

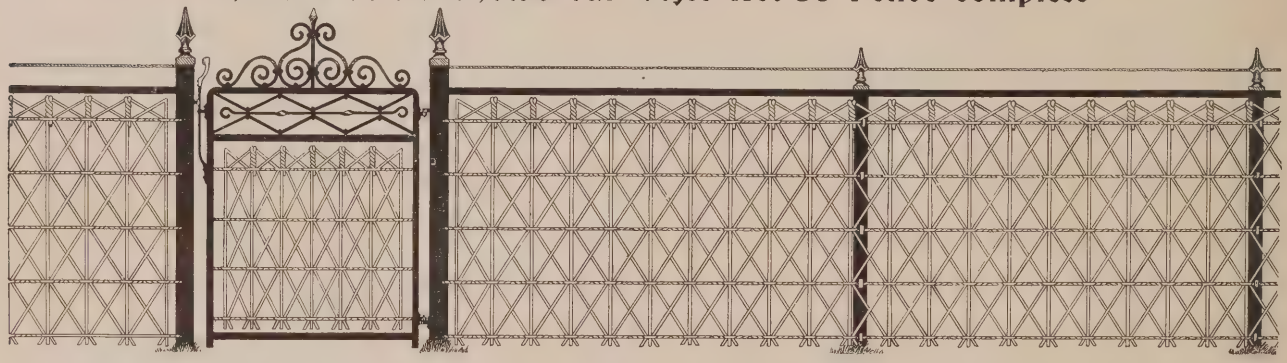
UP-TO-DATE MFG. CO.,

GENTLEMEN: My fence is on hand and it is all right and the people think it is the nicest fence in the town. The agent in our town, when he saw my fence, it made him mad, because it looked better than his fence. Everything went together all right, and it is solid. Thank you very much; I won't forget you. Mrs. Riddle of Pleasant Gap built a new home and she has no fence yet. I didn't talk to her yet, you send her a new catalog if you want to, she might buy a fence from you. Good-Bye.

DORSEY ECHENROTH.

Actual Photograph showing Property Fenced with our Style No. 85

The Cut below shows our Style No. 85 Fence complete



Price per lineal foot of Style No. 85.

		Price		Wt. per ft.
25 inches high		**31**	cents	5 lbs.
31	"	**33**	"	6 "
37	"	**36**	"	7 "
43	"	**40**	"	8 "
49	"	**45**	"	9 "

Walk gates **$2.50** extra, and drive gates **$6.00** extra, also measured in as fence. The above prices are for pickets made of No. 9 wire.

No. 8 wire pickets, 2 cents more per foot.

All of the posts used in Style No. 85 are our regular galvanized angle steel posts, same as used in Style No. 88. See full description and cuts on Pages 7 and 8.

Line rail is 1¼ galvanized angle steel, braided wire, and gates same as used in all our fencing.

The fabric is our famous No. 14. See Page 19 for full description and prices of fabric for wood posts. The mesh in this fence is small enough to turn chickens the size of a quail, and the fabric is strong enough to turn the most vicious stock. This is the kind of fabric that we fenced Central Park at Greytown, Nicaragua, with; also some of the large cemeteries in the United States.

All the posts and line rail in No. 85 are heavy galvanized. For terms and guarantee see Page 2.

ROCKVILLE, CONN., June 3, 1907.

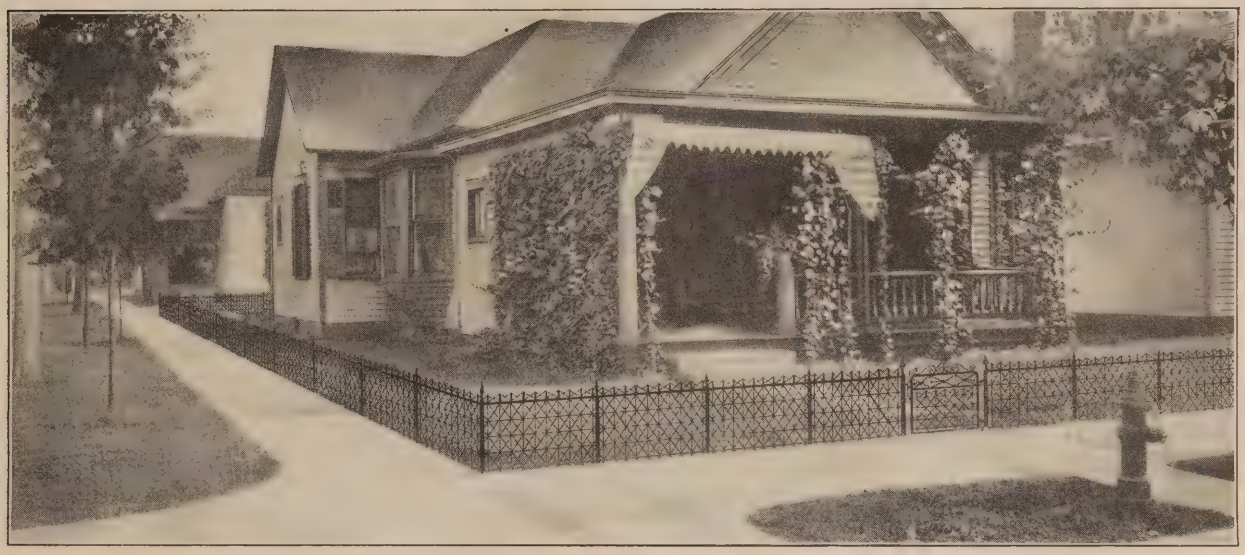
UP-TO-DATE MFG. CO.,

DEAR SIRS: Received the fence in good condition and thank you very much. The fence is all set up and is a dandy looking fence.

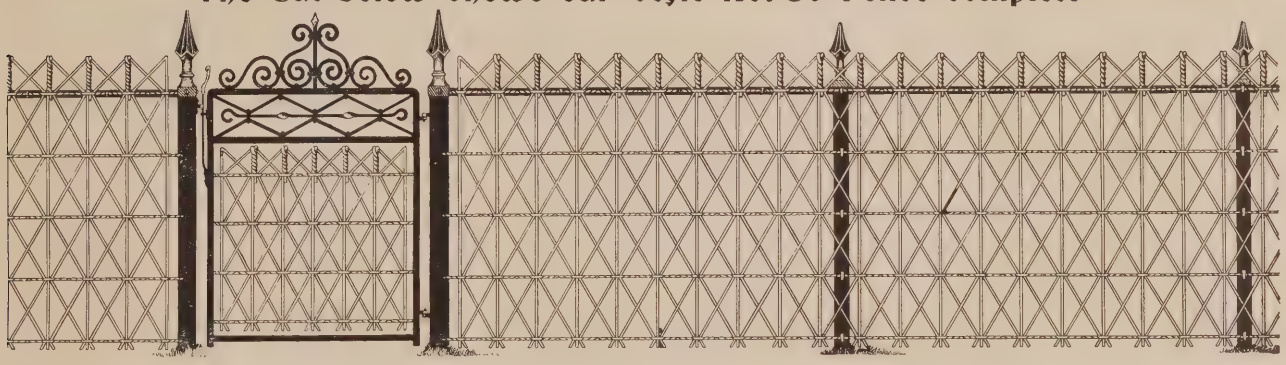
Yours truly,

HENRY SCHEIBE.

Actual Photograph showing Property Fenced with our Style No. 86



The Cut below shows our Style No. 86 Fence complete



Price per lineal foot of Style No. 86.

Including posts, fabric, line rail and all braided wire.

	Price	Wt. per ft.
24 inches high	**31** cents	5 lbs.
30 " "	**33** "	6 "
36 " "	**36** "	7 "
42 " "	**40** "	8 "
48 " "	**45** "	9 "

Walk gates **$2.50** extra, and drive gates **$6.00** extra, also measured in as fence.

Above prices are for pickets made of No. 9 wire; pickets made of No. 8 wire, 2 cents more per foot.

STYLE No. 86—Has the same posts, gates, fabric and line rail as No. 85, but no braided wire is used above the line rail. Instead of using the braided wire, the fabric extends 3½ inches above the rail and is fastened to the rail every 3 feet, and also to the posts with wire staples. Some like this fence better than No. 85 because there is no wire above the rail. As far as strength is concerned, one is as strong as the other. Both are the same price; the only difference is the finish at the top. We guarantee either of them to give perfect satisfaction.

See Pages 7 and 8 for full description of angle posts used in this fence.

All the posts and line rail in No. 86 are heavy galvanized.

SHAMOKIN, PA., June 3, 1907.

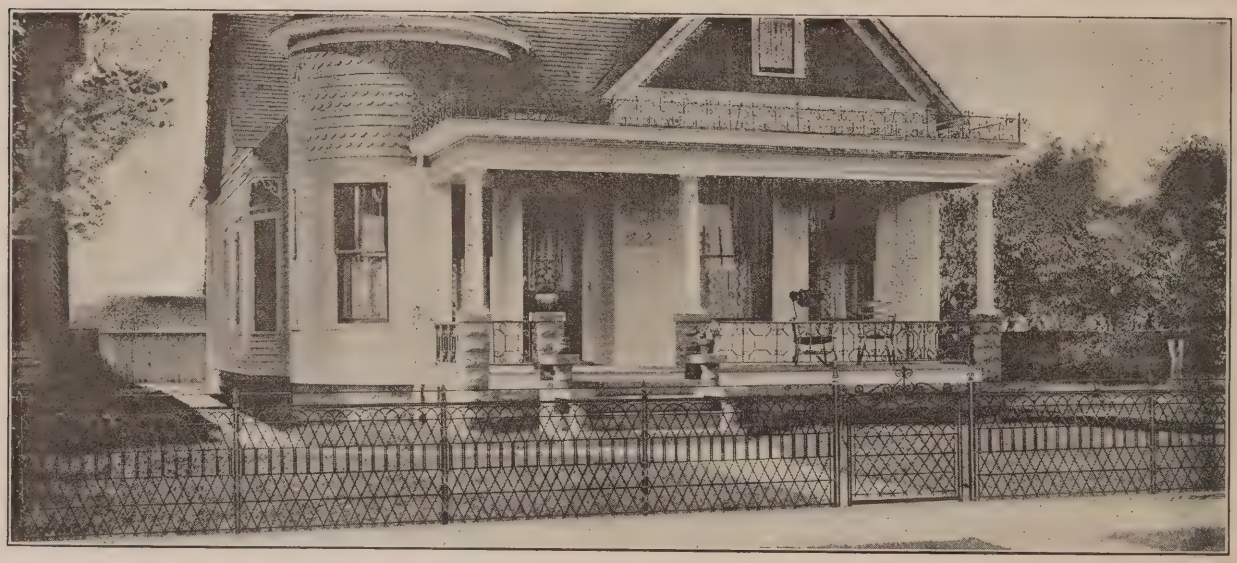
UP-TO-DATE MFG. CO.,

DEAR SIRS: I received the fence and am well pleased with it. You shall have all my orders in the future.

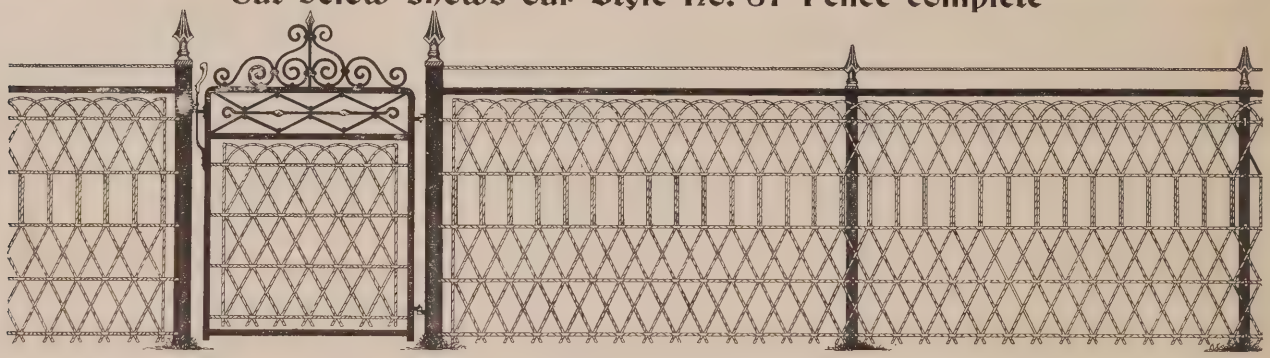
Yours truly,

(MRS.) MARTHA A. HENNIGER.

Actual Photograph showing Property Fenced with our Style No. 87



Cut below shows our Style No. 87 Fence complete



Price per lineal foot of Style No. 87.

Including all posts, fabric, line rail and braided wire.

			Price		Wt. per ft.
25	inches	high	**30**	cents	4¾ lbs.
31	"	"	**32**	"	5¾ "
37	"	"	**35**	"	6¾ "
43	"	"	**38**	"	7⅔ "
49	"	"	**43**	"	8½ "

Walk gates are **$2.50** extra and drive gates **$6.00** extra, also measured in as fence.

See Page 3 how to figure on fence.

For terms and guarantee see Page 2.

Style No. 87—Is the same in every respect as Style No. 88 shown on next page, only we use No. 2 fabric instead of No. 1, as in No. 88; otherwise the fence is the same.

Important Notice: In Styles Nos. 83, 84, 85, 86, 87 and 88, we use galvanized posts and line rail, which does not need painting, only for looks, and some like it better white than black, and we always ship it without paint unless otherwise ordered. If you wish the posts and line rail painted black, so state in your order and we will paint them. The paint will not hurt the galvanizing. The anchor and breast plates on the posts are cast and wrought iron, well painted. See Page 13, Style 2, for price of fabric alone.

All the posts and line rail in No. 87 are heavy galvanized.

Up-to-Date Mfg. Co., Nuremberg, Pa., March 16, 1907.

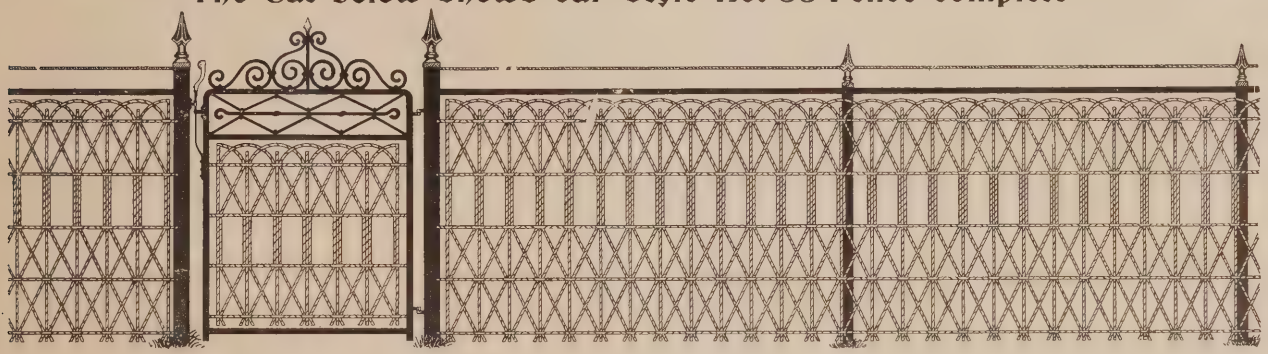
Dear Sirs: I received the fence ordered. Everything in good shape, am well satisfied.

Respectfully yours,

Elmer Davis.

Actual Photograph showing Property Fenced with our Style No. 88

The Cut below shows our Style No. 88 Fence complete



Price per lineal foot of Style No. 88.

Including all posts, fabric and braided wire.

	Price	Wt. per ft.
25 inches high	**31** cents	5 lbs.
31 " "	**33** "	6 "
37 " "	**36** "	7 "
43 " "	**40** "	8 "
49 " "	**45** "	9 "

Walk gates are **$2.50** extra and drive gates **$6.00** extra, also measured in as fence.

See Page 3 how to figure on fence.

All the posts, line rail and fabric in No. 88 are heavy galvanized.

The end gate posts in Style No. 88 are made of 2-inch galvanized angle steel, the line posts 1½-inch galvanized angle steel, line rail 1¼-inch galvanized angle steel, the fabric is our regular No. 1 (see description on Page 11), the gates and braided wire are same as used in all our fencing. Posts are never set over 7 feet apart. The posts are well anchored and braced. See cuts and full description of galvanized angle steel posts on Pages 6 and 7.

No. 88 is a very popular fence and is nice enough for any place; makes a beautiful fence for lawns, and we guarantee it to give perfect satisfaction in every respect. We also guarantee the posts to last twice as long as any gas pipe posts made, and that the frost will not heave them up, and that the fence will stay in line. Posts and line rail are all well galvanized.

See Style No. 1, Page 11, for fabric alone.

HANCOCK, MICH., March 21, 1907.

UP-TO-DATE MFG. CO.,

DEAR SIRS: I received the fence today and find it O. K.

EMIL BOHRER.

The Cut above shows our Style No. 12 Crimped Wire Fabric

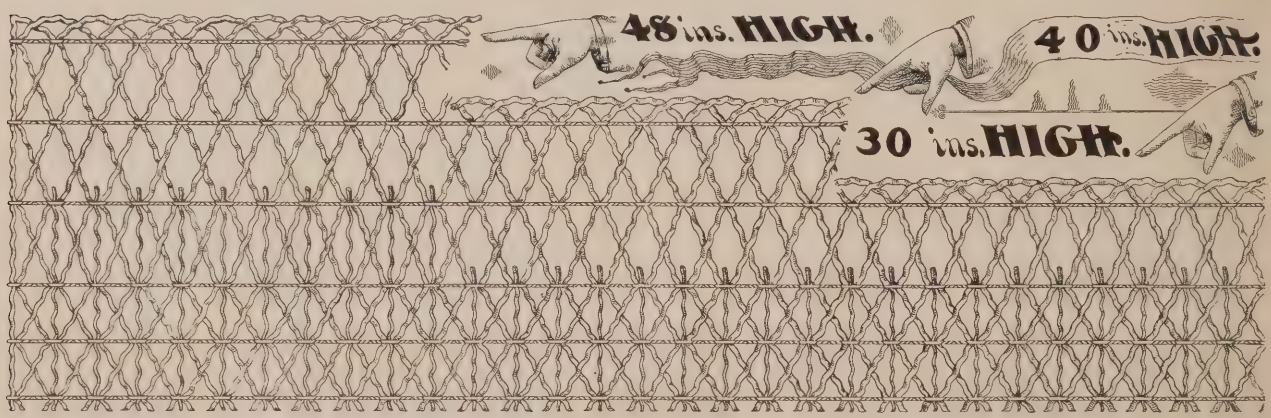
Price per rod of 16½ feet, Style No. 12.

	Price	Wt. per rod
30 inches high	**$1.20**	19 lbs.
40 " "	**1.50**	24 "
48 " "	**1.85**	32 "

With No. 10 wire pickets, 40 cents more per rod. With No. 9 wire pickets, 80 cents more per rod.

Style No. 12 is made in three heights only, 30, 40 and 48 inches. For price of gates see Page **36.**

STYLE No. 12—Is made with crimped wire pickets made of No. 11 wire, which is the regular size, but No. 9 or No. 10 wire can be used if desired, but of course costs more than No. 11 wire. The line or tension wire is made of two strands of No. 12 wire twisted together with right and left twist. The upright picket extends the full height of fence, and the mesh is small enough to turn half-grown chickens.



The Cut above shows our Style No. 11 Crimped Wire Fabric

Price per rod of 16½ feet.

No. 11 Pickets made of No. 11 Wire.

	Price	Wt. per rod
30 inches high	**$1.10**	18 lbs.
40 " "	**1.40**	22½ "
48 " "	**1.75**	33 "

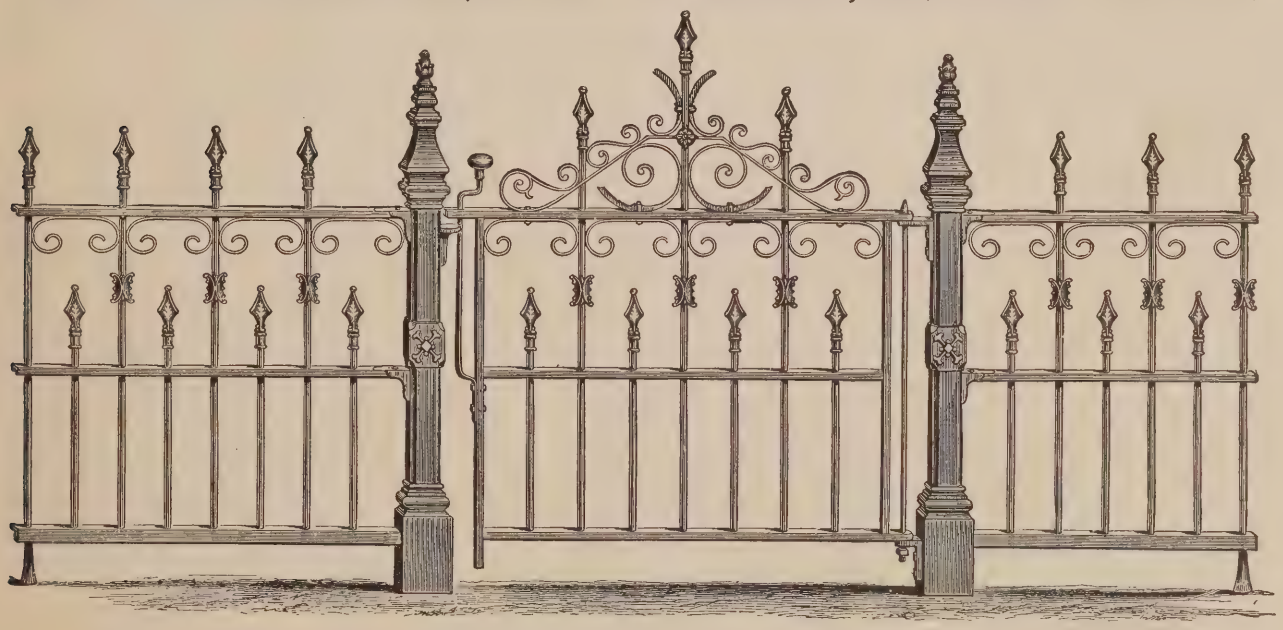
With No. 10 wire pickets, 40 cents more per rod. With No. 9 wire pickets, 80 cents more per rod.

Style No. 11 is made the 3 heights only: 30, 40 and 48-inch. For price of gate to match this fence see Page **36.**

STYLE No. 11—Is made with crimped wire pickets; the long pickets have the lock top the same as all the other fabrics. The upright picket extends up to the third line wire, a height of 18 inches. The mesh is small enough to turn half-grown chickens. The line or tension wire is two No. 12 twisted together between pickets with right and left twist, which provides for contraction and expansion. 30-inch fence has four line wires, 40-inch fence five line wires, 48-inch fence six line wires, making a very strong fence, suitable for garden or almost any purpose. This fence is sold by the rod and put up in any size rolls up to 24 rods.

Actual Photograph showing Property Fenced with our Style No. 115

The Cut below shows our Style No. 115 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 115.
Including line posts and center supports for panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	60 cents
30 "	14 "	7-16	65 "
36 "	16 "	7-16	70 "
42 "	18 "	7-16	75 "
48 "	20 "	7-16	80 "

Walk gates **$5.00** extra, drive gates $10.00 extra, also measured in as fence. End and gate posts $2.50 extra each. Corner posts **$3.50** extra, each.

½-inch pickets **6** cents more per foot.

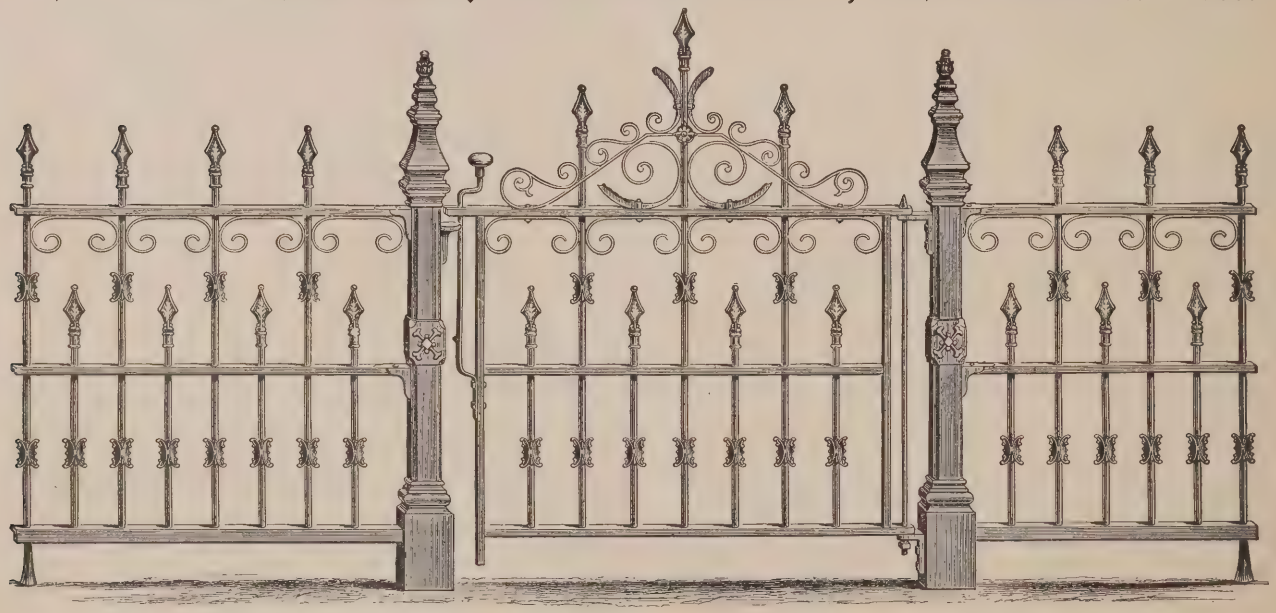
STYLE No. 115—Is a good strong steel fence, also very ornamental. The line rail is made of 1½x½-inch steel; channel pickets are square steel. We can furnish this fence with our truss steel posts if desired. Panels made as near 8 feet long as possible and center support is furnished each panel. Line posts are adjustable, made of ⅜x1½-inch steel, with heavy cast iron anchors. Distance between pickets, 4 inches. Fence given two coats of good asphaltum paint before leaving the factory, and enough paint sent with it to give one coat when up.

See Page 7 for full description of end posts.

See Page 8 for cut of line posts.

Actual Photograph showing Park Fenced with our Style No. 116

The Cut below shows our Style No. 116 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 116.

Including line posts and center supports for panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	65 cents
30 "	14 "	7-16	70 "
36 "	16 "	7-16	75 "
42 "	18 "	7-16	80 "
48 "	20 "	7-16	85 "

Walk gates **$5.00** extra, drive gates **$10.00** extra, also measured in as fence. End and gate posts **$2.50** extra, each. Corner posts **$3.50** extra, each. ½-inch pickets **6** cents more per foot.

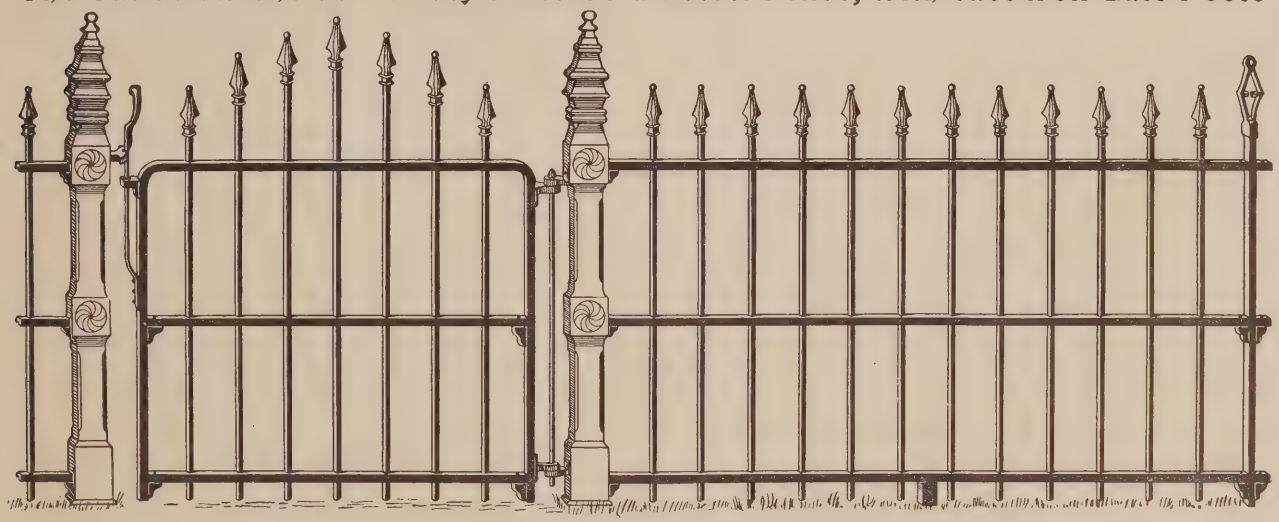
See Pages 7 and 8 for full description of end posts.

STYLE No. 116—Is the most ornamental steel fence we make, having two rows of ornaments on the pickets instead of one row, as No. 115. It is also the highest price regular fence we make. End, gate and corner posts are four inches square, with heavy anchors, all cast iron; can use our steel truss posts if desired. Line posts are ⅜x1½-inch steel, with heavy cast iron anchor, and are adjustable. Line rail 1½x½-inch steel channel, panels as near 8 feet long as possible, and center supports in center. Distance between pickets 4 inches. Fence well painted before leaving factory with two coats of paint, and enough paint shipped with fence to give it one coat when up.

Full instructions sent for putting up all our fences with every order.

Actual Photograph showing Property Fenced with our Style No. 135

The Cut below shows our Style No. 135 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 135.

Including line posts and center supports for the panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	52 cents
30 "	14 "	7-16	56 "
36 "	16 "	7-16	60 "
42 "	18 "	7-16	64 "
48 "	20 "	7-16	68 "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

End and gate posts **$2.50** extra, each. Corner posts **$3.50** extra, each.

½-inch pickets **6** cents more per foot.

For terms and guarantee see Page **2**.

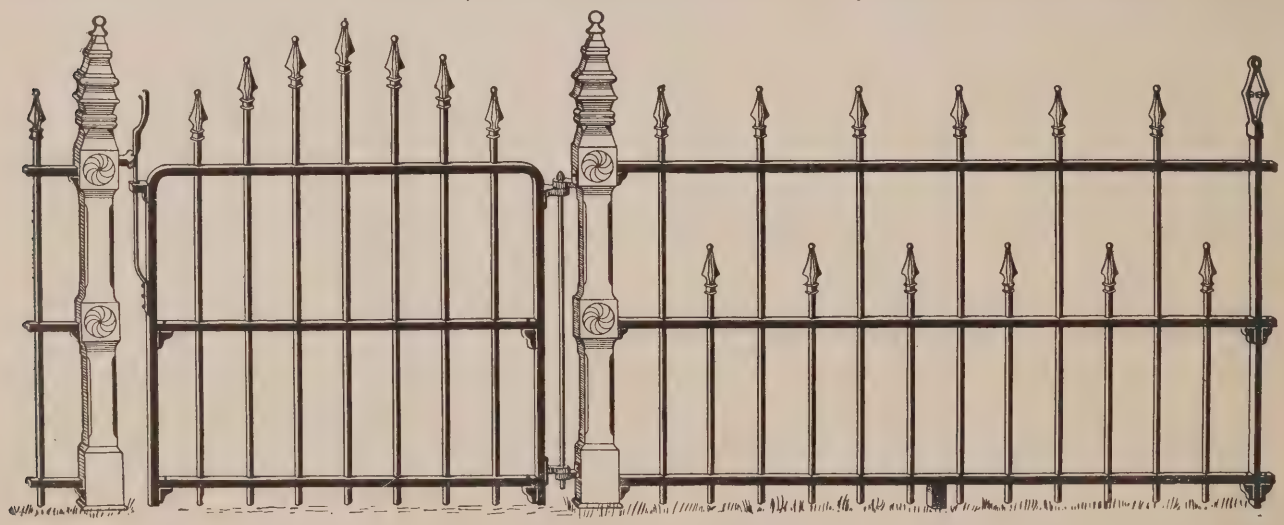
Style No. 135—Is a very popular fence for cemeteries, parks and court houses; also makes a nice, neat lawn fence. End, gate and corner posts are our square cast iron posts. But we can furnish our famous truss posts if desired at same price. Line posts ⅜x1½-inch steel, with heavy cast iron anchors and adjustable line rail 1½x½-inch channel steel; gates made with circle top. Ornaments and fittings in all our fencing are the best malleable iron. Pickets, square steel 7-16 or ½-inch. Fence is well painted before leaving the factory, with two coats of paint, and enough paint shipped with fence to give it one coat when up.

The height given on all our fences is length of pickets. Fence should be set 3 or 4 inches from the ground, which would make the top of the fence 3 or 4 inches higher from the ground than what is given here.

See Pages 7 and 8 for full description of end posts.

Actual Photograph showing Property Fenced with our Style No. 136

The Cut below shows our Style No. 136 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 136.

Including line posts and center supports for panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	11½ lbs	7-16	48 cents
30 "	13½ "	7-16	52 "
36 "	15½ "	7-16	56 "
42 "	17½ "	7-16	60 "
48 "	20½ "	7-16	64 "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

End and gate posts **$2.50** each, extra. Corner posts **$3.50** each, extra.

½-inch pickets, **6** cents more per foot.

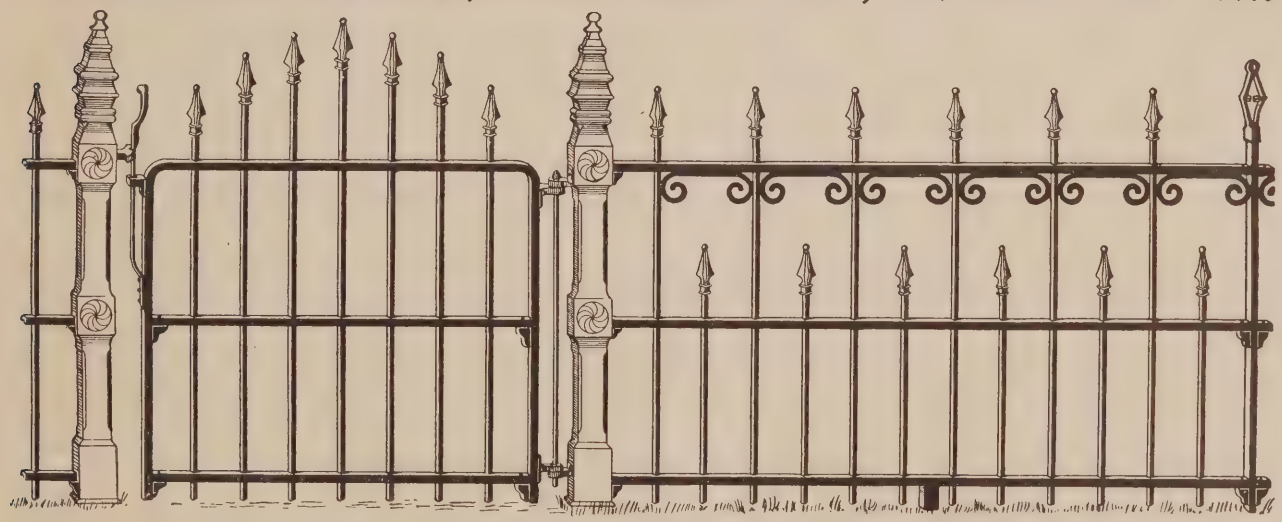
STYLE No. 136—Is a nice one for any place. It is a general purpose fence, and is suitable for any purpose. Made the same in every respect as No. 135, except that one-half of the pickets only extend above the middle rail. End, gate and corner posts are our square cast iron posts, line posts ⅜x1½-inch steel, with heavy cast iron anchor; line rail 1½x½-inch channel steel; length of panel as near 8 feet as space will divide; center supports under each panel. Pickets 7-16 or ½-inch square. All well painted before leaving the factory with two coats of paint, and enough paint shipped with it to give it one coat when up.

Any of our fences can be put up on stone walls if desired.

See Pages 7 and 8 for full description of end posts.

Actual Photograph showing Property Fenced with our Style No. 137

The Cut below shows our Style No. 137 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 137.

Including line posts and center supports for the panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	53 cents
30 "	14 "	7-16	57 "
36 "	16 "	7-16	61 "
42 "	18 "	7-16	65 "
48 "	20 "	7-16	70 "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

End and gate posts **$2.50** each, extra.

Corner posts **$3.50** each, extra.

½-inch pickets **6** cents more per foot.

In Style No. 137 we use square cast iron posts for end, gate and corner posts, but furnish the steel truss posts if desired, at same price.

Line posts are made of 1½x⅜ steel, with heavy cast iron anchor, adjustable.

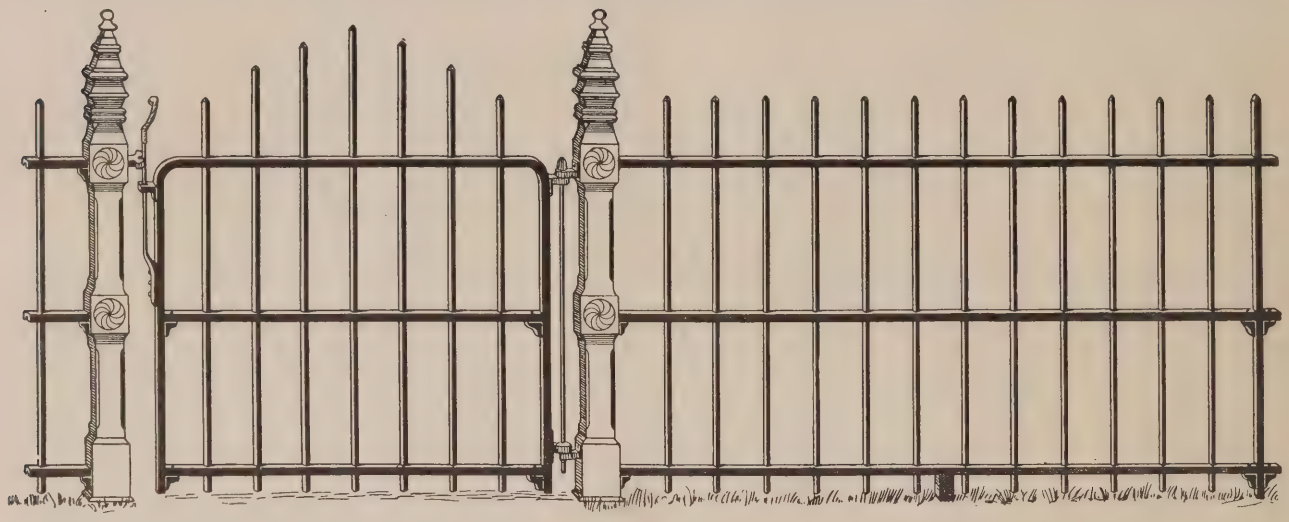
Pickets 7-16 or ½-inch square; line rail 1½x½-inch steel channel; gates made with circle top. Fence painted with two coats of paint before leaving the factory.

Style No. 137 can be used any place where fence is needed, it having the scroll under the top rail between pickets, giving it a nice appearance, and it makes a very desirable fence for lawns or cemetery lots.

In ordering fence or asking for estimate on any amount, always state height wanted.

For terms and guarantee see Page 2.

The Cut below shows our Style No. 138 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 138.

Including line posts and center supports for panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	**50** cents
30 "	14 "	7-16	**54** "
36 "	16 "	7-16	**58** "
42 "	18 "	7-16	**62** "
48 "	20 "	7-16	**66** "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

End and gate posts **$2.50** each, extra. Corner posts **$3.50** each, extra.

½-inch pickets **6** cents more per foot.

Weights given are approximate weights per lineal foot.

No. 138 has our regular square cast iron post for end, gate and corners. Line posts 1½x⅜-inch steel, with heavy cast iron anchors, and adjustable. Line rail 1½x½-inch channel; panels made 7 to 8 feet long, with center support under center of each panel; pickets 7-16 or ½-inch square. Fence given two coats of good paint before leaving the factory, and enough paint shipped with it for one coat when up.

Style No. 138—Is more especially designed for cemeteries or parks, but makes a nice, plain fence for lawns. It is very strong and neat, also very low price considering the quality of the fence. The pickets in all our steel fencing are 4½ inches apart from center to center of picket; this makes the opening about 3½ inches wide.

Cincinnati, Ohio, Dec. 27, 1907.

To Whom it May Concern:

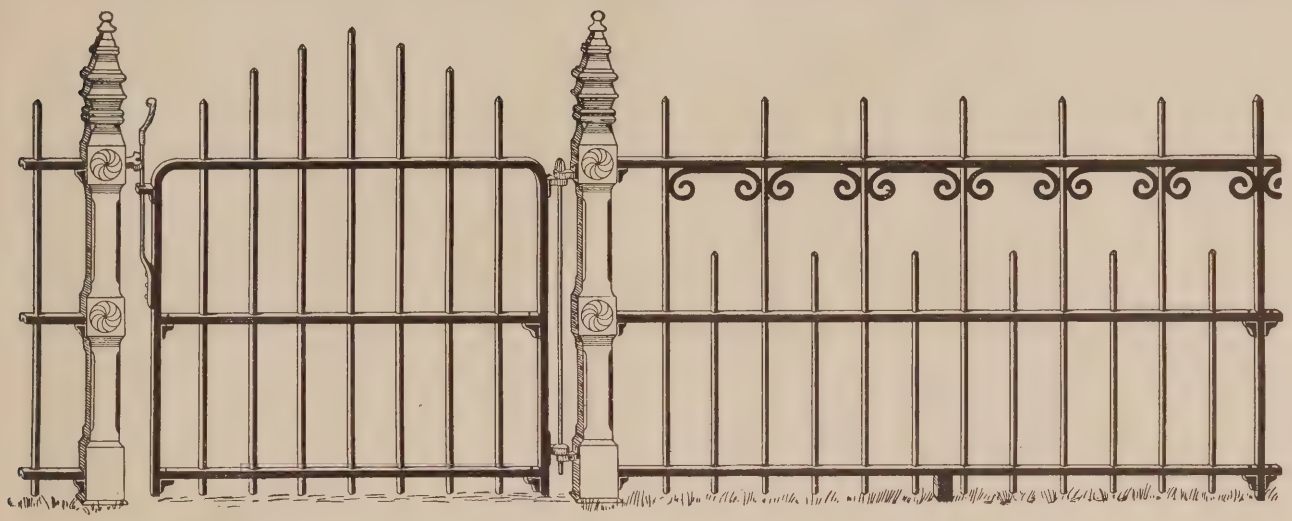
This is to certify that we, the undersigned, members of the Building Committee of the Board of Education of the City of Norwood, Hamilton County, Ohio, have purchased from the Up-To-Date Fence Co., an iron fence, which has been placed around the school grounds on Allison Street.

We desire to say that the fence so purchased from this Company is entirely satisfactory, and that said Company has complied with its contract in every respect, and we therefore feel justified in recommending this Company for any work of this kind.

Respectfully,

A. G. Shockey,
M. H. Folger,
W. G. Durrell,
Committee.

The Cut below shows our Style No. 139 all-steel Fence, with cast-iron Gate Posts



Price per lineal foot Style No. 139.

Including line posts and center supports for the panels.

Height	Weight	Size of Pickets	Price per ft.
24 inches	12 lbs	7-16	50 cents
30 "	14 "	7-16	54 "
36 "	16 "	7-16	58 "
42 "	18 "	7-16	62 "
48 "	20 "	7-16	66 "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

End and gate posts **$2.50** each, extra. Corner posts **$3.50** each, extra.

½-inch pickets **6** cents more per foot.

End gate and corner posts in Style No. 139 are our regular square cast iron posts. Line posts 1½x⅜-inch steel, with heavy cast iron anchor. Line rail 1½x½-inch channel iron, and has a nice scroll under top rail. Panels 7 to 8 feet long, with center supports under center of each panel. Pickets 7-16 or ½-inch square. All our steel fence is given two coats of paint before leaving the factory, and enough paint shipped with the fence to give it one coat when up.

This is a very popular fence for lawns, and is a nice, neat, strong fence for any purpose.

NOTE: In all our steel fences we extend the pickets two inches below the bottom rail.

Without the scroll under rail, 3 cents per foot less.

UP-TO-DATE MFG. CO., ALGIERS, IND., June 10, 1907.

Terre Haute, Ind.

DEAR FRIENDS: Here I come again for a catalog. Have bought me a home in Algiers and sold my farm. So now must fix up my home, and feel that I must have another Up-To-Date fence. So please send me your 1907 Catalog at once and oblige your old customer, who is now 75 years of age, but knows an Up-To-Date fence is just the fence he wants. After having tested their virtue for seven years, where is a man going to see a prettier yard fence.

Hope you are still enjoying a good trade in your line of business. All lines seem to be in our County.

Respectfully,
W. J. DOVE.

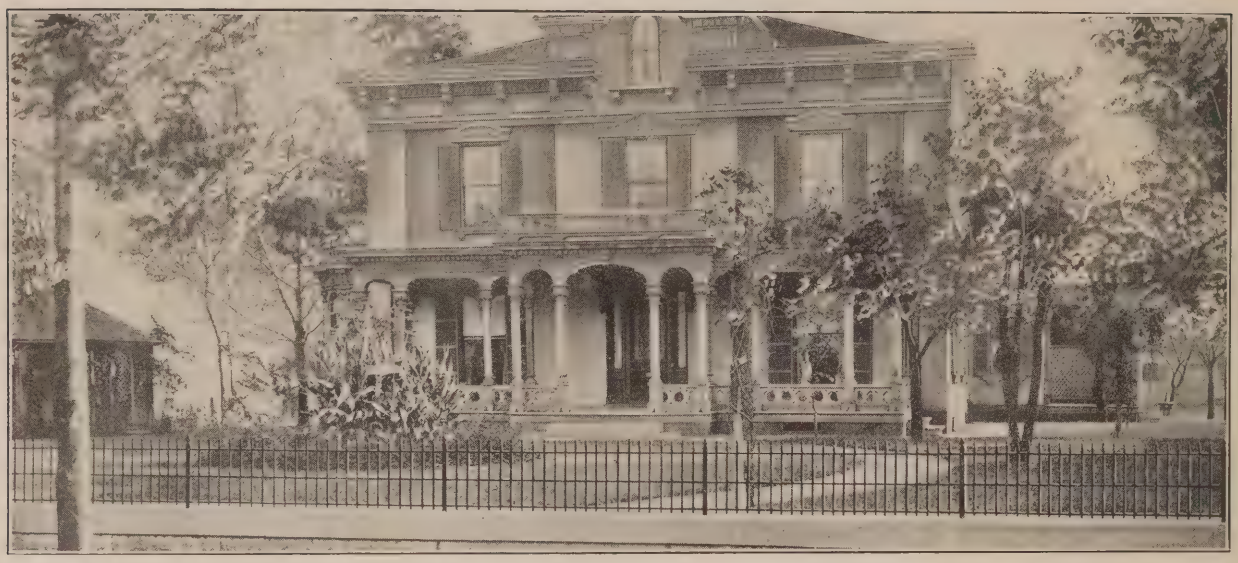
GLENNS FERRY, IDAHO, June 3, 1907.

UP-TO-DATE MFG. CO.,

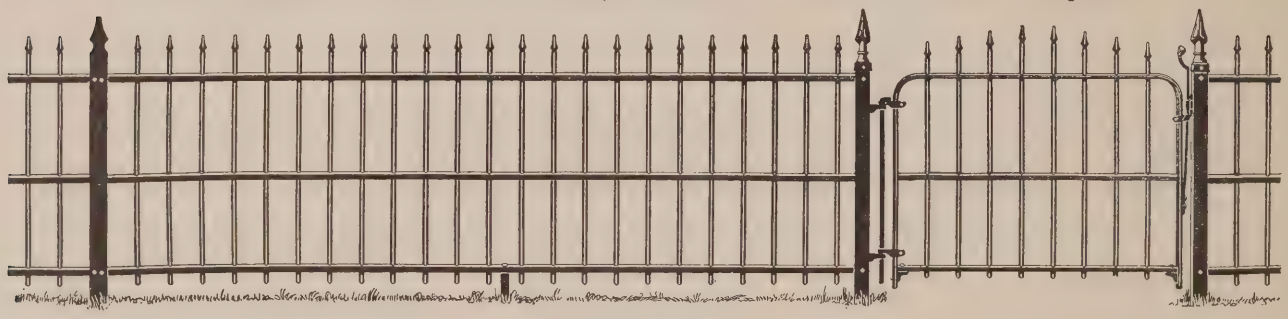
DEAR SIRS: I received your letter dated May 27, and also the package by mail, and I got the fence complete the very next day, and I am awful well pleased. I also got your check and am more than pleased with your treatment to me, and if in the future I can do you any good I shall not forget. So rest assured I am fully satisfied.

Yours respectfully,
WM. H. FRANCOM.

Actual Photograph showing Property Fenced with our Style No. 132



The Cut below shows our Style No. 132 all-steel Fence complete



Price per lineal foot Style No. 132.

Including all posts and everything complete except gates.

Height	Weight	Price per ft.
30 inches.....	7 lbs.....**43**	cents
36 "	8 " **46**	"
42 "	9 " **50**	"
48 "	10 " **54**	"

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

The height given is the length of pickets. The fence should be set three or four inches off the ground.

STYLE No. 132—Is made in 8-foot panels, with a center support under the center of each panel, and has three line rails. The pickets extend 5 inches above the top rail and two inches below the bottom rail. The line rails are angle steel. The line posts are T-shaped steel. The end gate and corner posts are angle steel. The pickets are four-pointed star-shaped steel.

See Page 35 for cuts showing size and shape of line rail posts, and also description of same.

See cut of picket on Page 33, showing size and shape.

This and its companion fences, Nos. 133, 134, was especially designed to meet a large demand for a low-priced iron fence for cemeteries, parks and lawns, and we know that there could not be a fence made with any other shaped material that would have the strength, durability, and be as ornamental for the price we are selling this at.

PHILADELPHIA, PA., June 19, 1907.

UP-TO-DATE MFG. CO.,

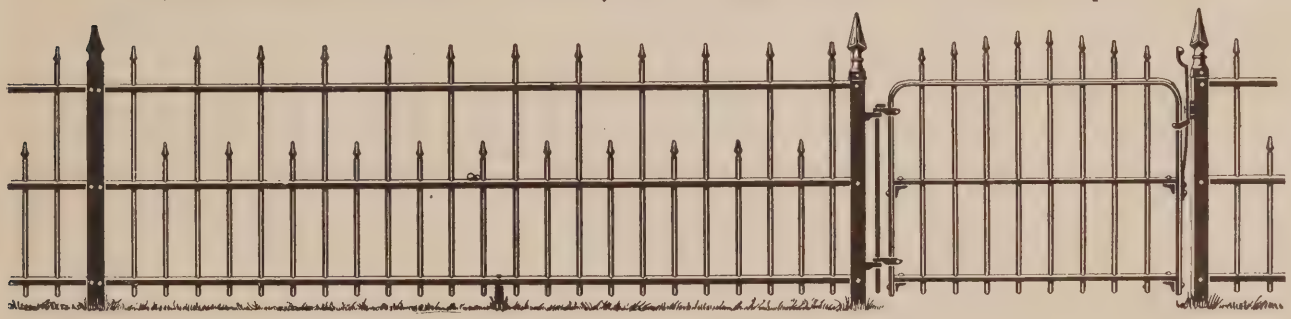
DEAR SIRS: I received fencing and gate in good condition on June 11. Same is put up and looks neat.

Yours truly,

EDWARD OESTREICH.

Actual Photograph showing Cemetery Fenced with our Style No. 134

The Cut below shows our Style No. 134 all-steel Fence complete



Price per lineal foot Style 134.

Including all posts and everything complete except gates.

Height	Weight	Price per ft.
30 inches.....	6 lbs.....40	cents
36 "	7 " 44	"
42 "	8 " 48	"
48 "	9 " 52	"

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

Height given above is the length of the long pickets.

We guarantee all these fences to be as represented and to give satisfaction, or money refunded. You to be the judge and jury.

Style 134 is made of the same size material as No. 132, the difference being in the pickets, one-half of them extending above the center rail. This fence is suitable for any purpose where fence is needed.

Size and Shape of Pickets

This star-shaped cut shows the shape and size of pickets in Style 132, 133 and 134. This is the strongest shape that this amount of steel could be made into. We have experimented for years to get a low-priced iron fence without sacrificing strength and durability, and we know we have succeeded and can cheerfully recommend these three styles to meet every requirement.

UP-TO-DATE MFG. CO., HIGHLAND, ILLS., May 21, 1907.

DEAR SIRS: I received your fence all right and am well pleased with it. If I need any more fence I will call on yours; it is all right.

Yours truly,

HENRY REDOEHL.

The Cut below shows our Style No. 133 Fence complete

Price per lineal foot Style 133.

Including all posts and everything complete except gates.

Height	Weight	Price per ft.
24 inches.....	5 lbs.....	.35 cents
30 "	6 "	.40 "
36 "	7 "	.44 "
42 "	8 "	.48 "

Walk gates **$3.00** extra, drive gates **$7.00** extra, also measured in as fence.

The height given is the length of pickets.

Style 133 is made the same in every respect as Style 132, except in this style we only use two line rails instead of three, as in 132.

This cut is made to show just how the posts and center supports are set in the ground and how they are constructed. See the anchors on the bottom to keep the frost from lifting them up. See the heavy breast-plates near the top of the ground, to give them plenty of surface and to hold them in line and keep them rigid.

All of these fences are given two coats of good paint before leaving the factory.

Line Posts in Nos. 32, 33 and 34 weigh 18 to 24 lbs., according to height of fence.

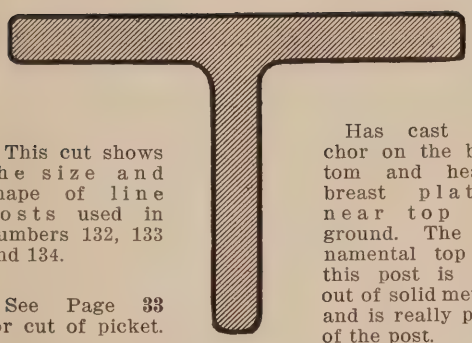
End and Gate Posts weigh 25 to 35 lbs., according to height of fence.

Posts set in the ground about 26 inches. Center supports about 20 inches.

UP-TO-DATE MFG. CO., SPENCERVILLE, O., May 21, 1907.
Terre Haute, Ind.

SIRS: The fence finally came. It is tall enough, long enough, strong enough and pretty enough. Thank you, and now if your tongue is still furred and your taste unpleasant, I'll beg your pardon for past rashness and thus relieve all ills of both parties.

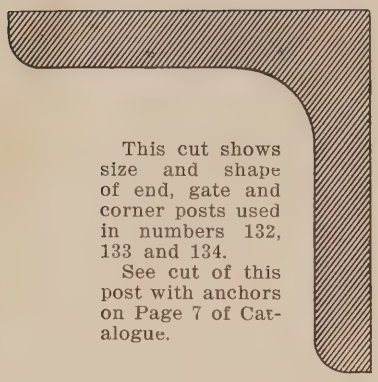
Hastily,
H. C. HART, M. D.



This cut shows the size and shape of line posts used in numbers 132, 133 and 134.

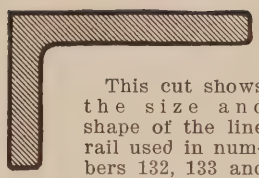
See Page 33 for cut of picket.

Has cast anchor on the bottom and heavy breast plates near top of ground. The ornamental top of this post is cut out of solid metal, and is really part of the post.



This cut shows size and shape of end, gate and corner posts used in numbers 132, 133 and 134.

See cut of this post with anchors on Page 7 of Catalogue.



This cut shows the size and shape of the line rail used in numbers 132, 133 and 134. The picket goes through the long side of angle and the short side shows on the front of fence, giving the fence a very heavy appearance, and is very neat.

In presenting these styles of fence we do it with a feeling of pride that we are enabled to furnish the public with such a nice line of fencing at such low prices without sacrificing strength or durability. We have been to a heavy expense in getting these shapes in just the right proportion to give the required strength with the least possible weight, and we feel that we will be fully repaid for all our trouble and expense, for we know it will be what the people have been looking for.

We show these sectional views so you can see the exact size of the material used in the fence.

The Pickets—Made of ¾ star-shaped steel, fully as strong as ⅝ or ¾ round rod. (See cut on Page 33.)

The Line Rail—Made of 1⅜x⅞ angle, has the strength of a flat bar 1½x⅜, and is more rigid.

The Line Posts—Made of 2½x1¾ T-shaped steel, has the strength of 1¼ round bar of steel.

End and Gate Posts—Made of 2-inch angle steel, has the strength of 1¾ bar of round steel.

The pickets are put in so they cannot possibly get loose or be taken out the line rail. The rail is bolted direct to the posts, doing away with connections that are liable to break or get loose.

The fence can be put on any kind of ground. We also make it to set on stone wall, or concrete wall. In fact is is a first-class fence for any use and will last a life-time.

For terms and guarantee see Page 2.

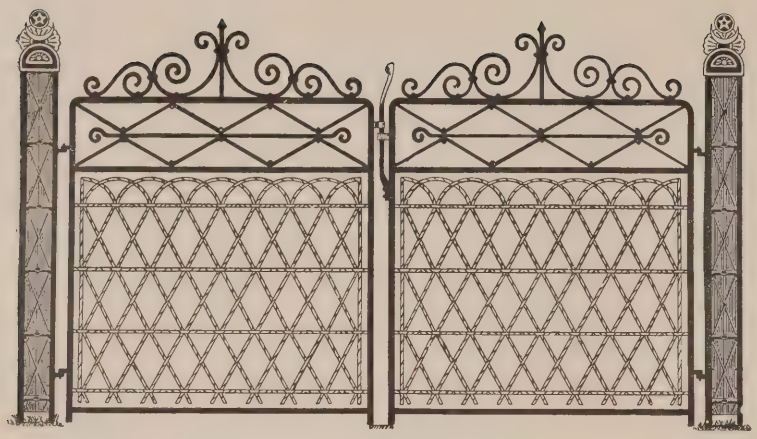
Cherrytree, Pa., March 27, 1907.

Up-to-Date Mfg. Co.,

Gentlemen: I received my fence all O. K. I am well pleased with it. If nothing happens I will order more next year. Please send me another catalog next year.

Truly yours,

S. W. Cooper.



Price Double Drive Gates.

Including hinges, spring latch for wood or steel posts.

Width, 6 feet	$6.50	Width, 12 feet	$ 9.50
" 8 "	7.35	" 14 "	10.00
" 10 "	8.00		

DESCRIPTION OF GATES.

All our gates are made of ½x1½ channel steel for frames with solid malleable iron angle corners, riveted solid with large rivets and with the truss work in top and scroll on top of gate, so that it is impossible for gate to sag or get out of order. They are fitted with spring latch and open either way. The fabric used in gate is our regular fabric, and same kind used as in fence ordered.

We sell these gates for wood posts and when ordering without fence state what kind of fabric is preferred in gate.

Our gates are higher priced than gas pipe gates, but they are better, and we guarantee them to last twice as long as any gas pipe gate made.

Price Combination Walk Gates, Complete.

Including spring latch and hinges for wood or steel posts.

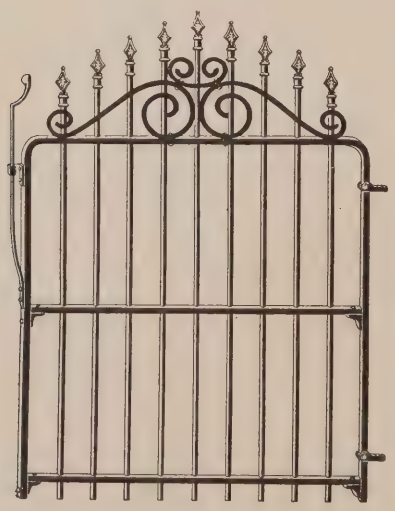
Width, 2½ feet	$2.50
" 3 "	3.00
" 3½ "	3.25
" 4 "	3.50
" 5 "	4.00
" 6 "	4.50

For single gates wood posts should be set 4½ inches further apart than width of gate; for steel posts, 5 inches. Double gate posts should be set 7 inches further apart than width of gate.

The above sizes are regular size, but we can make them any size at proportionate cost.

If fence is ordered with gate, we always use same style of fabric in gate as is ordered in fence.

Always state height of gate wanted.



All Steel Gate.

Price of All-Steel Gate Complete.

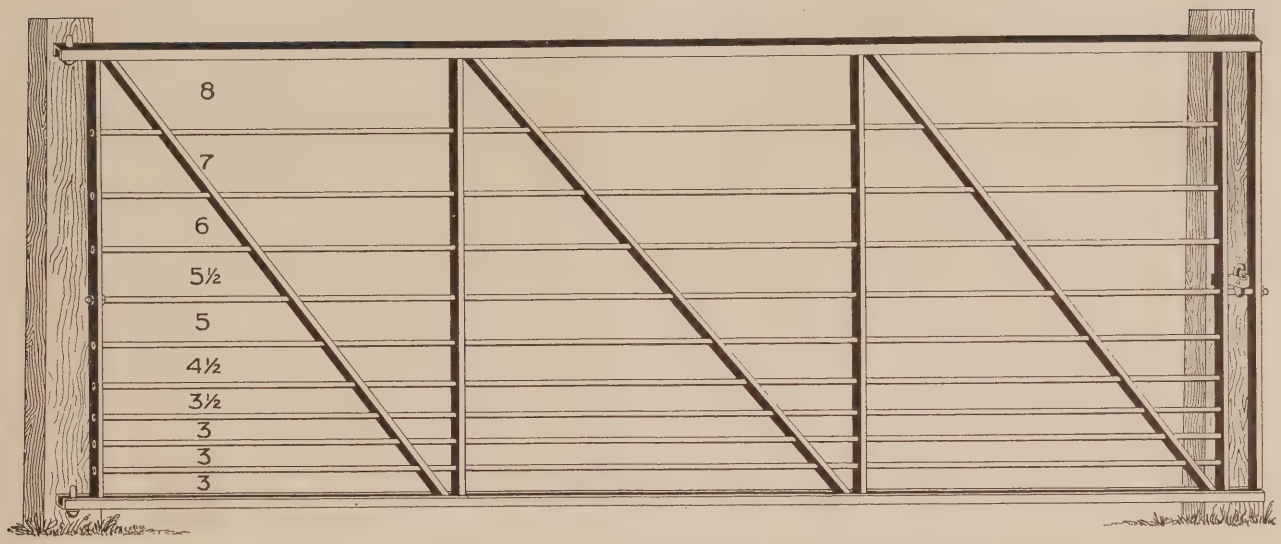
	Price
Width, 2½ feet	$3.80
" 3 "	4.15
" 3½ "	4.50
" 4 "	4.80
" 5 "	5.45
" 6 "	6.60

Double Drive Gates.

Width, 8 feet	$10.60
" 10 "	12.00
" 12 "	14.30

Price is for gate complete, with hinges, spring latch; also center rest for the double gates.

Up-to-Date Farm Gates.



All Made of Steel and the Strongest Gate Made.

The frame is made of 1½x¾ steel channel. Truss braces of 1¼x¼ flat steel. The filling or horizontal rods are ⅜ round steel.

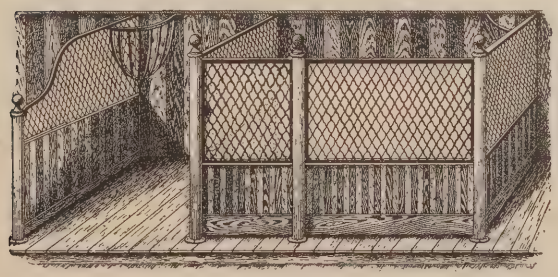
Gates up to 12 feet in width have three trusses, as shown in cut. 14 and 16 feet have four trusses.

Gates 4½ feet high have screw hinges and self-acting latch, and will fasten itself by pushing it shut, and we guarantee it not to sag or get out of shape.

We did not try to see how cheap we could make this gate—but how good, and we will guarantee it to give perfect satisfaction, or money refunded.

All Steel Gates.

Price,	8	feet	wide.....	**$5.00**
"	10	"	"	**5.25**
"	12	"	"	**5.50**
"	14	"	"	**6.50**
"	16	"	"	**7.50**



Wire Stalls

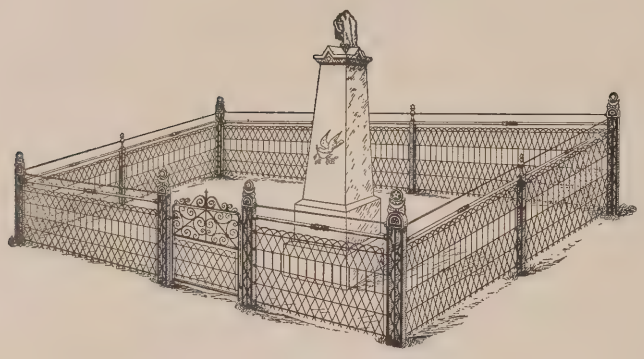
Made of heavy crimped wire. Make a nice, neat stall; is much cleaner, cooler and cheaper than wood, and will last a life-time.

Hitch Post No. 1
Price $2.00.

Hitch Post No. 2
Price $1.75.

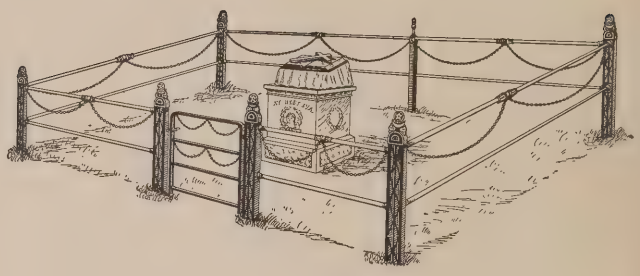
Hitch Posts are made of 2-inch Steel Tubing, with heavy cast iron anchors.

Fencing for Cemeteries and Churches



Style 23—Price same as No. 2 Fence.

See Page 10.



Style 24—Price same as No. 1 Fence.

See Page 8.

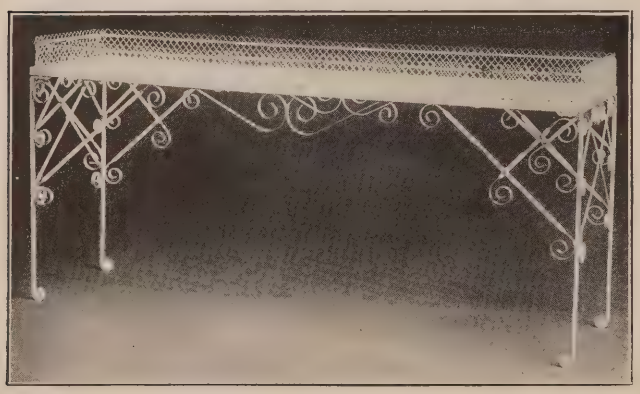
Owing to the use of our four corner posts in cemetery lots, makes the fence cost more per foot than a fence in a straight line, and it is impossible to quote net prices for cemetery lots without knowing the size of lot. But by figuring from the following directions you can tell the cost of any size lot fence with any of our different combination fences or Styles Nos. 132, 133 and 134.

Take the number of feet that it takes to go around your lot and multiply it by the price given under the fence you want, then add $1.00 for each corner and gate post and $2.50 for the gate; this will give you the net cost. For example: Take a lot 10x20 feet; it would take 60 feet of fence to enclose it; 60 feet of Style No. 1, 31 inches high, 38 cents per foot, $22.80; four corner posts and two gate posts at $1.00 extra each, $6.00; and if gate is wanted, $2.50 extra, making a total of $31.30 for a lot 10x20 feet, and same proportionate price for any size lot. In Styles Nos. 115, 116, 120, 121, 122 and 126, figure same as in fence for other purpose, as the end, gate and corner posts are listed extra in these styles.

FENCING FOR CEMETERIES AND CHURCHES.

Some manufacturers advertise special prices to churches and cemeteries. But if you will investigate closely you will find they will sell to any individual as cheap as to a church or cemetery association. They usually have their fences listed high to allow agent's commission and then figure off some to make believe they are making a special price.

All our prices given in Catalog are net cash price and no discount allowed; and if you will consider quality we think you will find them as low as any special price you can get anywhere.



The Up-To-Date Ribbon Table.

This table is used for Ribbons, Shirt-Waists or any light articles in a Dry Goods Store. Being all made of wire and steel, they are clean and sanitary tables. Can be made any size, but the regular size is 20 inches wide and 4 feet, 6 feet and 8 feet long. Price, 4 feet, $14.00; 6 feet, $15.00; 8 feet, $20.00; finished in gold bronze.

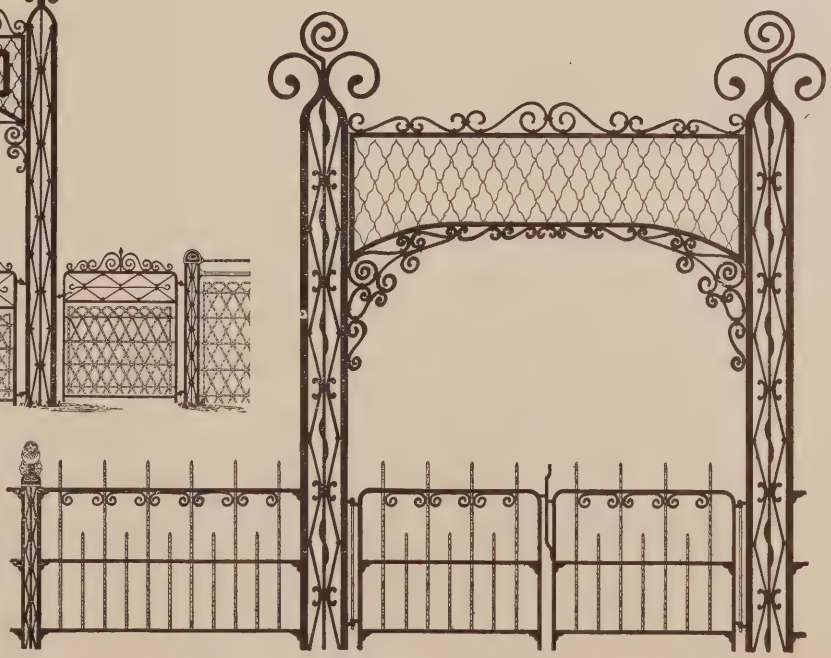
Arch No. 1.

This half-tone shows one of our complete arches, suitable for parks, cemeteries or Churches.

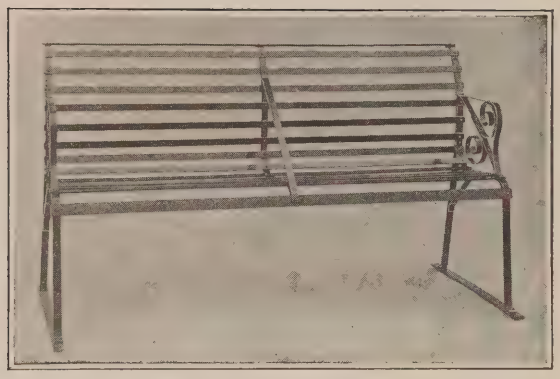
Complete arch, with 10-ft. driveway and 3½ ft. walk gates with arches on each side, with name of cemetery or park, $60.00. Without the walk gates and arches, $45.00.

Arch No. 2.

The above arch, with 10-ft. driveway, 3½ ft. walk gates on each side, $50.00; with one walk gate, $48.00; without either walk gate, $45.00; lettered as desired.



Arch No. 3.

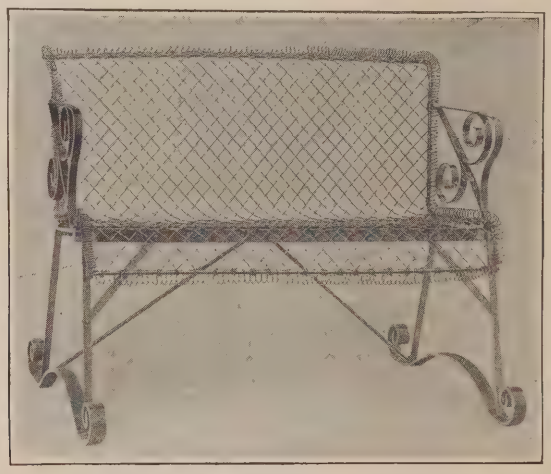


Steel Settees for Parks.

Made very strong and is especially designed for park purposes. This settee is plain but neat. They are made in three sizes—2, 3, and 4-seated. For prices, write us the number wanted and we will quote you low price.

Steel Settees.

Made strong and well painted. Suitable for lawns, verandas or cemeteries. Prices: 2-seated, $5.00; 3-seated, $6.50; 4-seated, $8.00.



Wire Settees.

Made strong and durable, and are very ornamental. Prices: 2-seated, $5.50; 3-seated, $7.00; 4-seated, $8.50.

No. 1 Vase, 19 in. high, weight 90 lbs.

For price and other information in regard to vases, see next Page.

Unless otherwise instructed, we paint all our settees green, which is the best paint to use for this kind of work. All our settees are well made, and will last a life-time or longer. They are intended for out-door use, and are much more ornamental than wood settees and will last much longer. We can make them any length desired. If you have any special design you want, send us sketch of same and we will quote you price. We can make you any kind of ornamental iron or wire work.

Up-to-Date Vases

No. 2 Vase—26 inches high, weight 135 lbs.

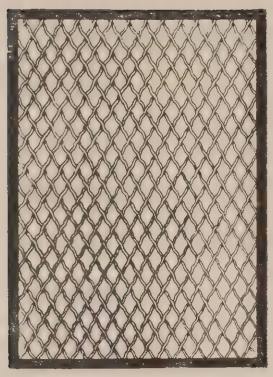
No. 3 Vase—36 inches high, weight 160 lbs.

Price of Vases Without Handles.

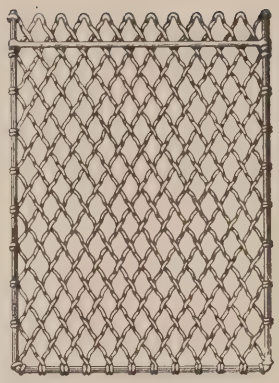
No. 1, painted white or green	**$6.00**
No. 2, " " " "	**7.25**
No. 3, " " " "	**8.50**

Handles on either size **$1.00** extra.

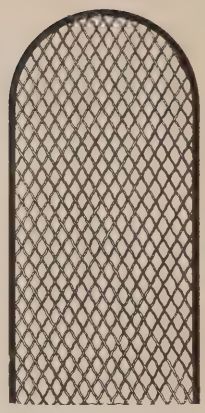
Up-to-Date Vases—These vases are made of iron and are practically indestructible, and are suitable for lawns and cemeteries. The bowl in which flowers are planted is 16 inches inside diameter, and has tube running down into the basin in which it sets. In this tube a sponge is placed which draws the water from the basin by capillary attraction. The handles are detachable, and the vases are sold either with or without the handles. The different parts are detachable, so vases can be taken down when desired to put away for the winter. Vases are painted any color desired, but the usual color is green or white.



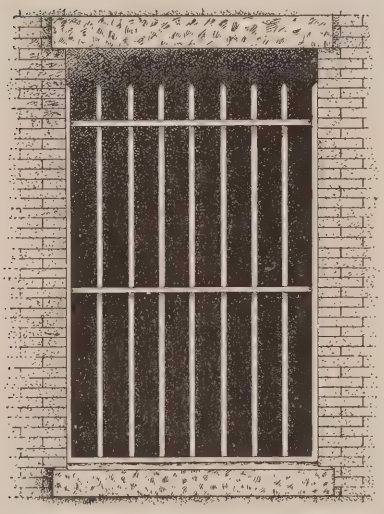
Square Window Guards.



Guard for Store Window.
Round Iron Frame.

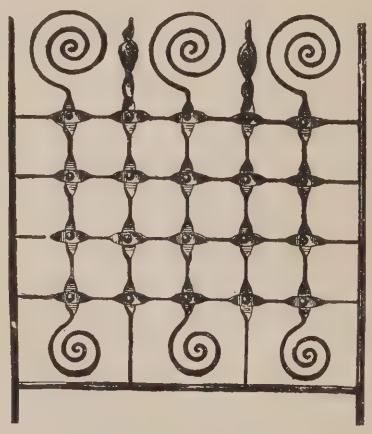


Round Top Window Guard.

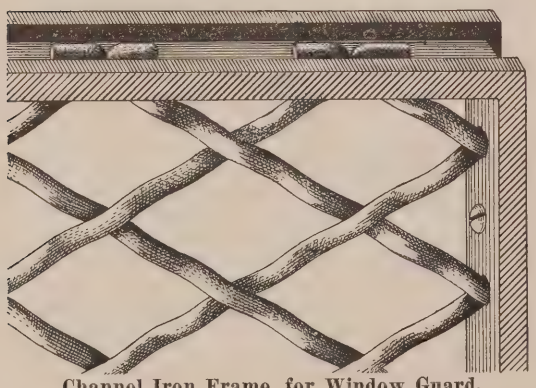


Iron Window Guards.

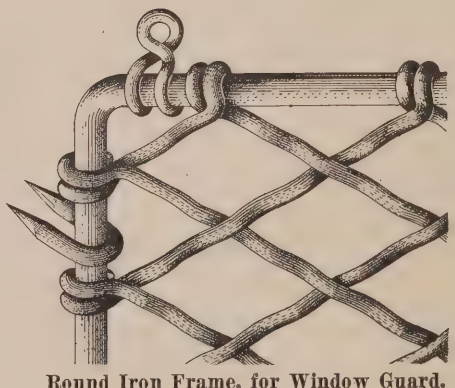
We make several designs of Iron Guards for both doors and windows.



Flat Wire Guard
For Bank or Store Window.

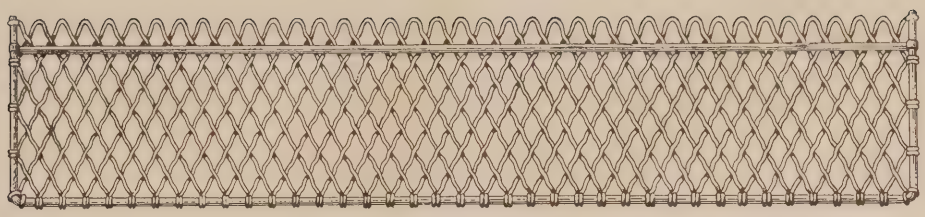


Channel Iron Frame, for Window Guard.

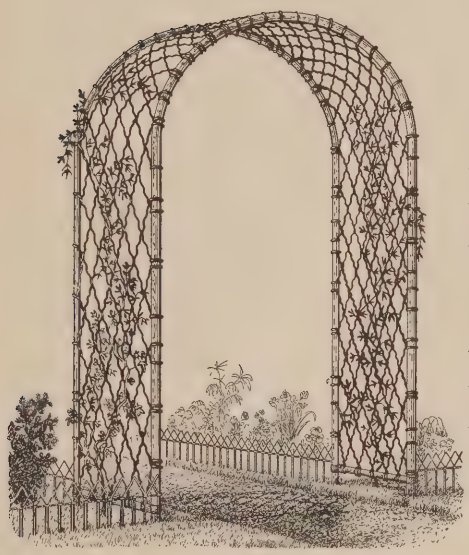


Round Iron Frame, for Window Guard.

We make all kinds of window guards and any size mesh or wire and for all purposes. Will quote you manufacturers' prices on receipt of specifications.

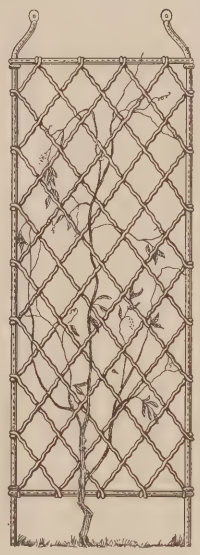


No. 4—Office and Bank Railing on Round Iron Frame. Also used for Counter Guards

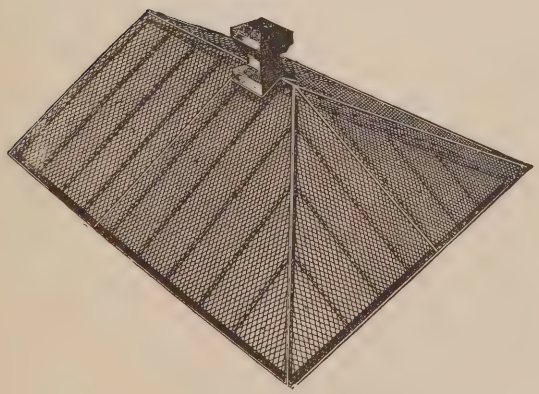


Arch for Vines and Flowers.

Wire trellises for all kinds of Vines and flowers any width or height, will last a life-time. By using the Up-To-Date Trellis you do not have to tear your vines down every year or two, besides the trellis is an ornament to any veranda or lawn. Price on application.

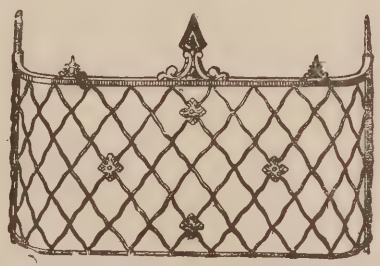


Porch Trellis.

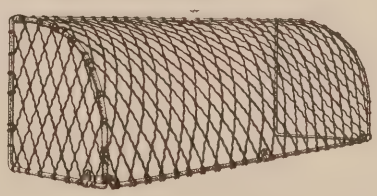


Skylight Guard.

We make them any size or shape, and will quote low prices on receipt of specifications.



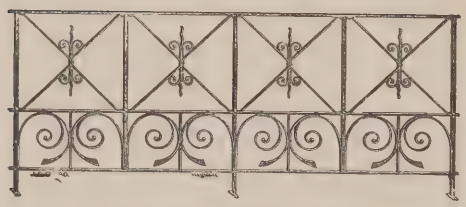
Nursery Guard No. 35.



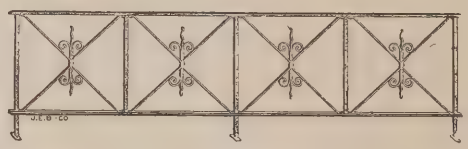
Counter or Showcase Guard.

Up-to-Date Floor Rails, Crestings, Etc.

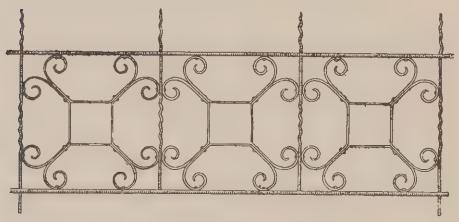
Floor Rail No. 18.



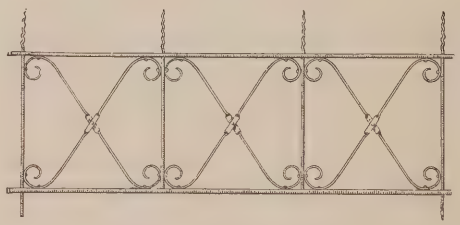
Floor Rail No. 20.



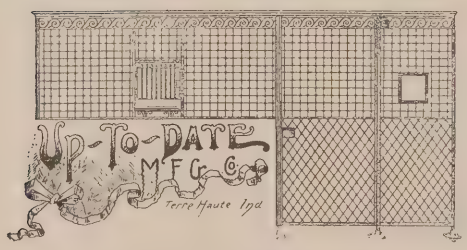
Floor Rail No. 22.



Steel Cresting No. 23.



Steel Cresting No. 25.



Desk and Floor Rail No. 34.

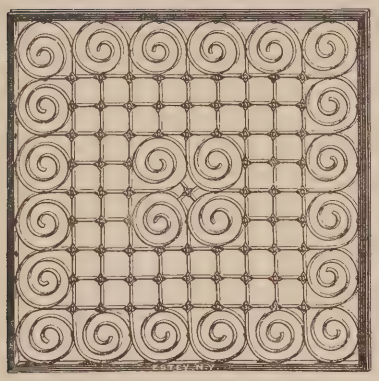
Ornamental Panel No. 16.

The above illustrations show some of the different kinds of steel floor rails, Steel Crestings we manufacture, and we will gladly quote net wholesale price on any of the above designs on receipt of measurements showing the amount wanted. Always state height desired.

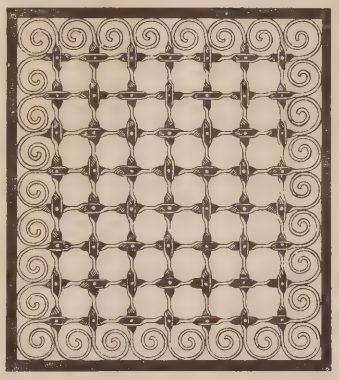
If there is any other design you wish, send us sketch of what you want and we will quote you price. Several of the above designs make nice railing for verandas or partitions in offices and they are not very expensive.

In writing for price, give number of the rail or cresting desired.

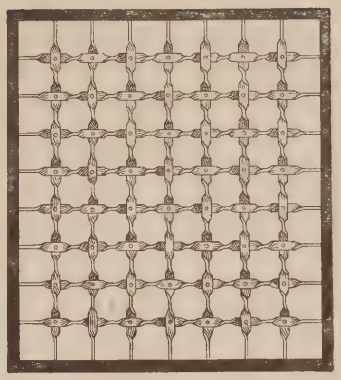
Up-to-Date Panels, Wire Work, Etc.



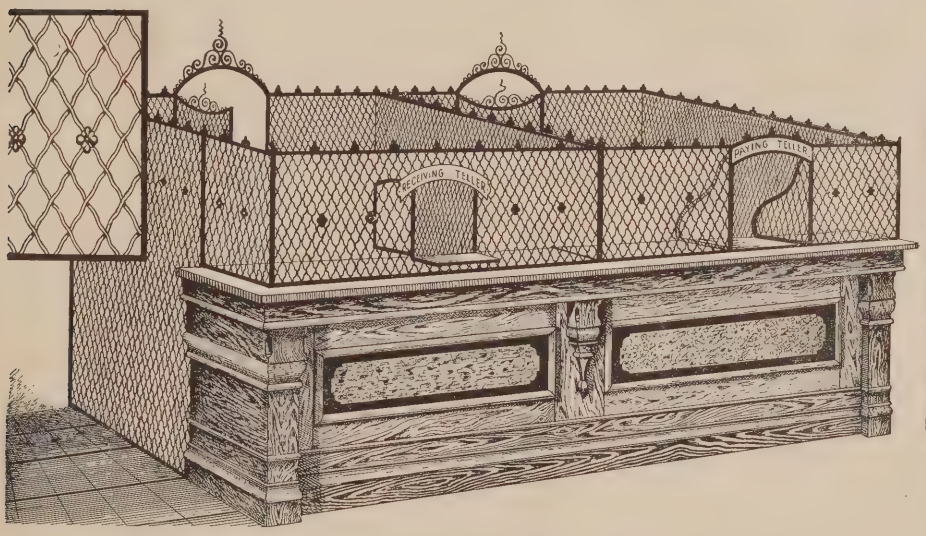
¼ Twist Panel No. 33.



¼ Twist Panel No. 11, Scroll Edge.

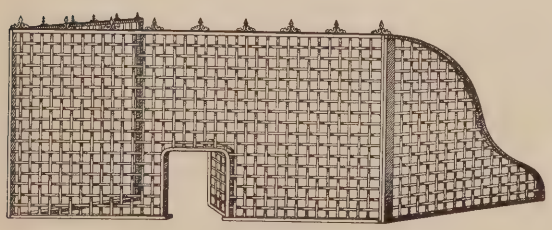


¼ Twist Panel No. 10.

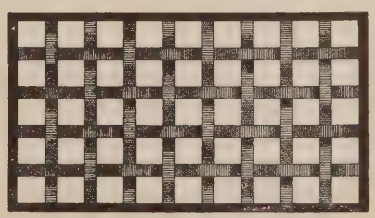


Showing Round Wire Work in Bank. No. 6.

¼ Twist Panel
No. 14
Scroll Edge.



Office Railing No. 8.

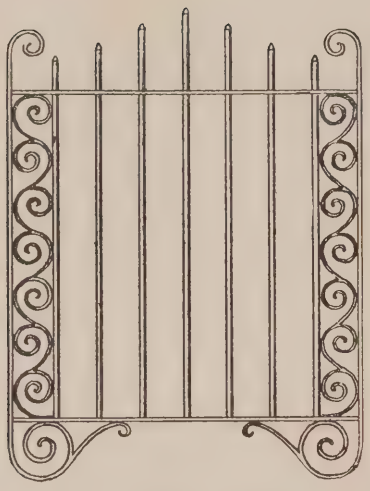


Flat Panel No. 12, Square Mesh.

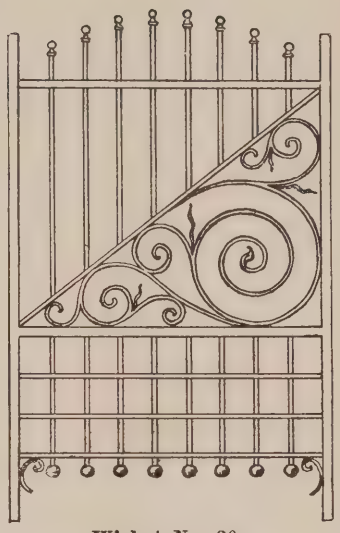
Grills, Bank and Office Railing, we make so many different kinds that it would be almost impossible to illustrate them all, so we show a few of the staple designs. Will be glad to quote price on application.

Any of the above panels can be made any size desired and finished in any color, Bronze, Flat Black or Oxidized.

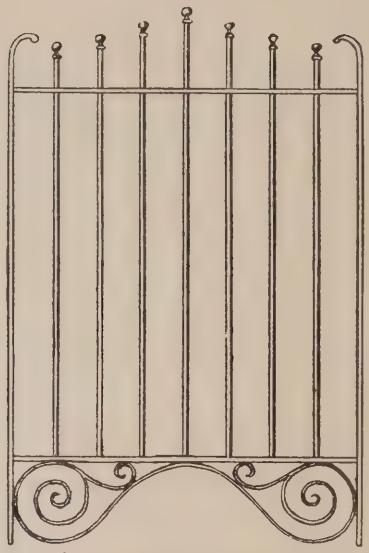
Bank Wickets and Elevator Enclosures



Wicket No. 29.

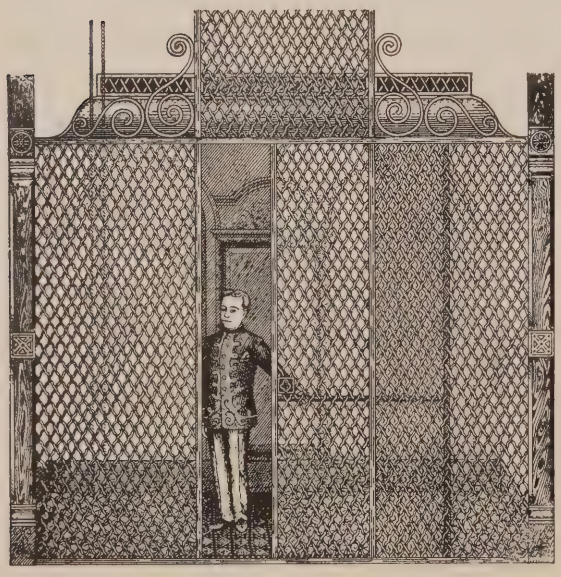


Wicket No. 30.

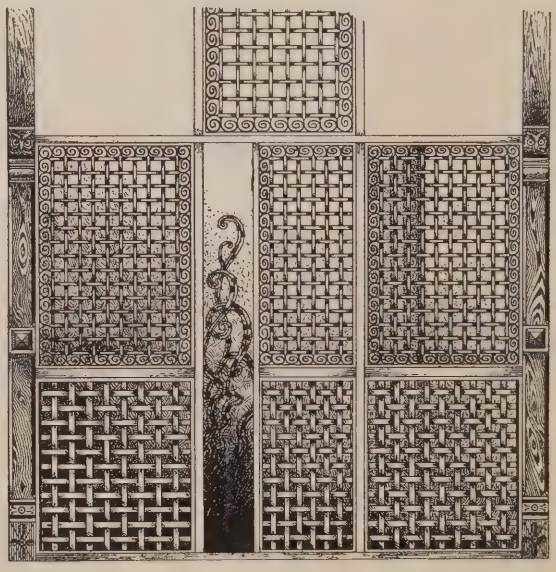


Wicket No. 26.

Wickets for Banks or Office. We make several different designs and our price is low, quality considered. Price on request.



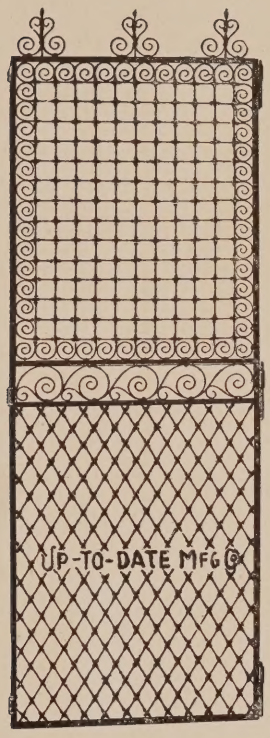
Elevator Enclosure, Round Wire.



Elevator Enclosure, Flat Wire.

We make a number of different designs and will quote price on receipt of specifications. If in need of anything in this line, write us. We can save you money.

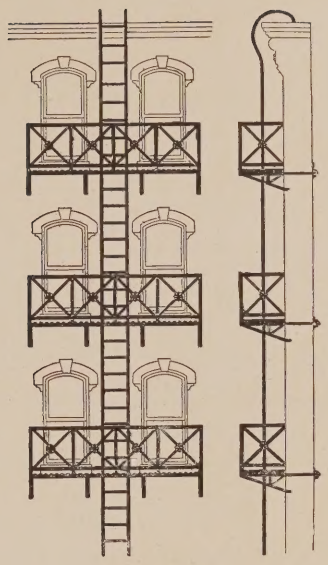
Wire Doors, Fire Escapes, Wire Signs



Wire Door.

We make several different designs for both inside and outside use.

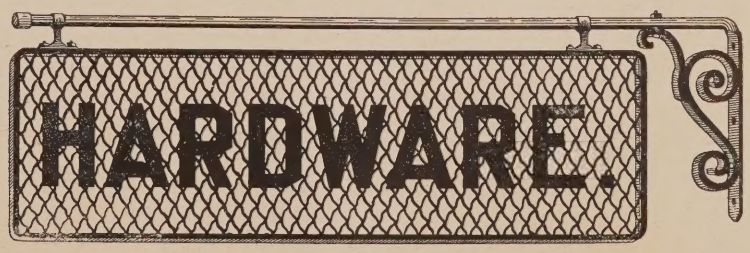
Wire doors price from $12.00 to $24.00, owing to size and finish. Write for net price, giving specifications.



Fire Escapes.

We make several designs; can make them to Architect's plans. Prices quoted on receipt of measurements and specifications.

Write us when in the market, we can save you money.



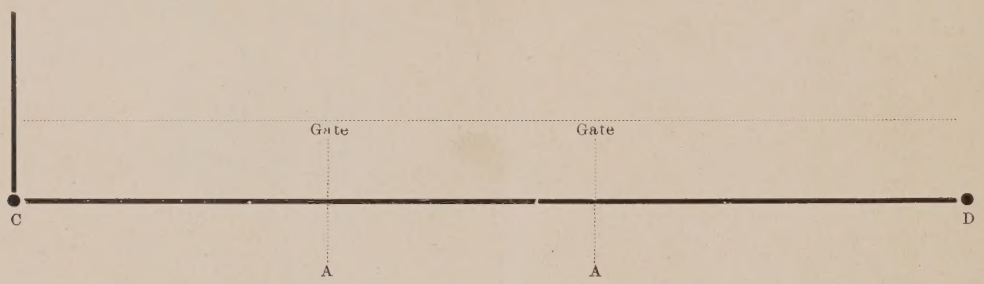
Wire Sign No. 2.

Wire and Iron Signs. For price, give size of sign and letters wanted. We make Wire Signs any size up to 200 ft. long.

Suggestions

For Ordering or Writing for Prices on our Complete Fence

The height of the fence given is the distance from the bottom of the fabric to the top of the braided wire above the rail; the distance the fence is set off the ground is not taken into consideration in height of fence.



1st. Make a sketch as shown above.

2d. Give height and kind of fence wanted.

3d. Mark the distance from end or corner post (C) to center of gate (A). If more than one gate, mark distance from center of gate (A) to center of gate (B) and then from center of gate (B) to end post (D).

4th. Give total length of fence on dotted line.

5th. Mark width of gate where line A or B crosses the line fence.

6th. *In all cases make measurements to center of gates.*

7th. Where fabric alone is required it is not necessary to make a diagram, but just state style and height of fabric wanted and number of feet.

Directions for Ordering Fence

Make a diagram showing the number of feet wanted; number, location and size of gates; state height of fence desired and kind of fabric wanted; write your name, P. O. address and freight office plain. Do not write anything but the order on one sheet of paper; if you have anything else to write, do it on another sheet, as the letters and others are attended to by different clerks. Send remittances by Registered Letter, Postoffice Order, Express Money Order or Bank Draft. Do not send personal checks without 20 cents for collection.

Terms and Guarantee see Page 2.

Everything we Sell we Guarantee to Give Satisfaction or money is Refunded.

You to be the judge!

There are no strings to this Guarantee.

The Moore-Langen Printing Co., Terre Haute, Ind.